

Business Results for the year ended March 31,2011

Creative Links to World Electronic

May 10th 2011 Hirose Electric Co.,LTD



Cautionary Statement

In this material, there are descriptions based on current estimation by Hirose Electric. Hirose cautions you that a number of important risks, uncertainties and others could cause actual results to differ materially from those discussed in the *forward-looking statements. Thank you for your understanding.

*Forward-looking statements include, but are not limited to, those statements using words such as "believe," "expect," "plans," "strategy," "prospects," "forecast," "estimate," "project," "anticipate," "aim," "may" or "might" and words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. These statements are based on management s assumptions and beliefs in light of the information currently available to it.

Business Situation of FY2010



[1<u>Q FY2010]</u>

Although partial adjustment for overseas mobile, orders and sales for automotive and industrial area increased steadily.

(<u>2Q FY2010)</u>

Steady increase in sales, especially in overseas mobile phone and automotive market. However, in order, there were adjustment after August mainly in the industrial area, bringing 2Q slightly in a lower level than 1Q.

(3Q FY2010)

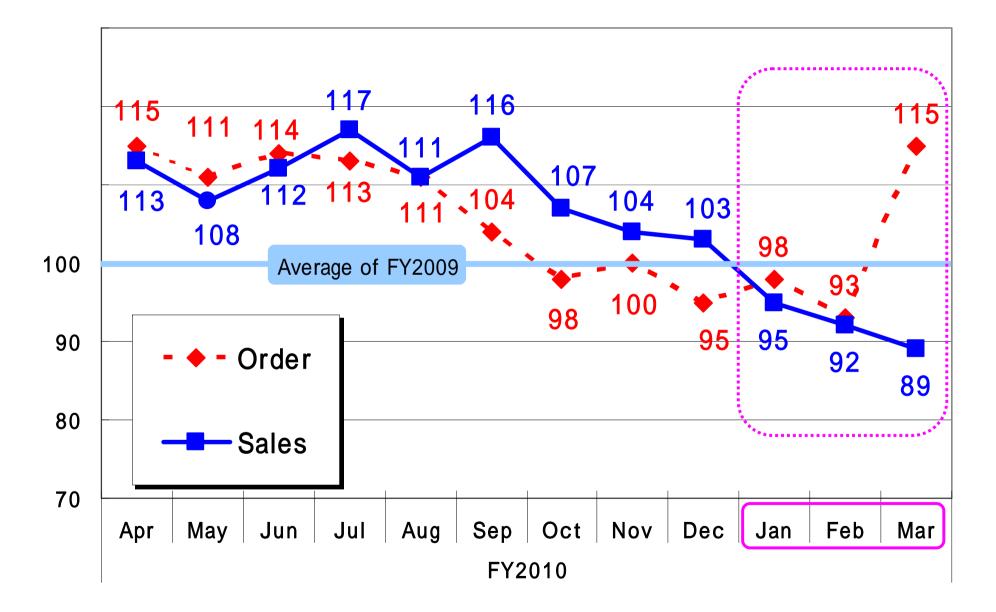
Orders for partial smartphone and e-book etc. has increased steadily. However, adjustment is still continued in the industrial market.

[4Q FY2010]

Although part of digital consumer electronic orders were slow, orders for smartphone and e-book, etc. have increased steadily. Orders have increased in March mainly in the industrial, mobile phone and smartphone area due to the end of inventory adjustment and effect of earthquake.

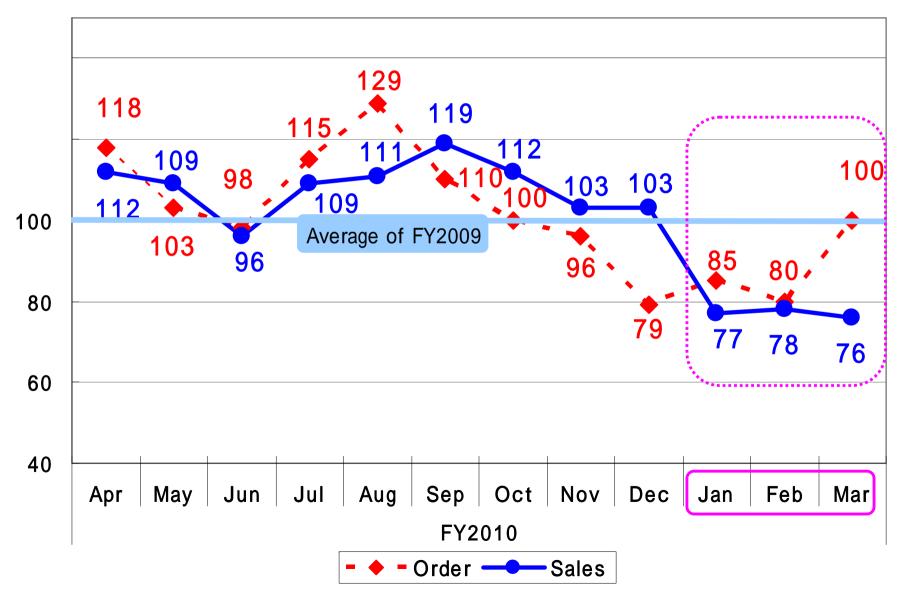
(FY2010 Annual Total)

FY2010 Annual <u>Total</u> Order 946.5 hundred million yen (8.5% YOY) Sales 924.4 hundred million yen (9.4% YOY) Recurring Profit 227.4 hundred million yen (3.4% YOY)



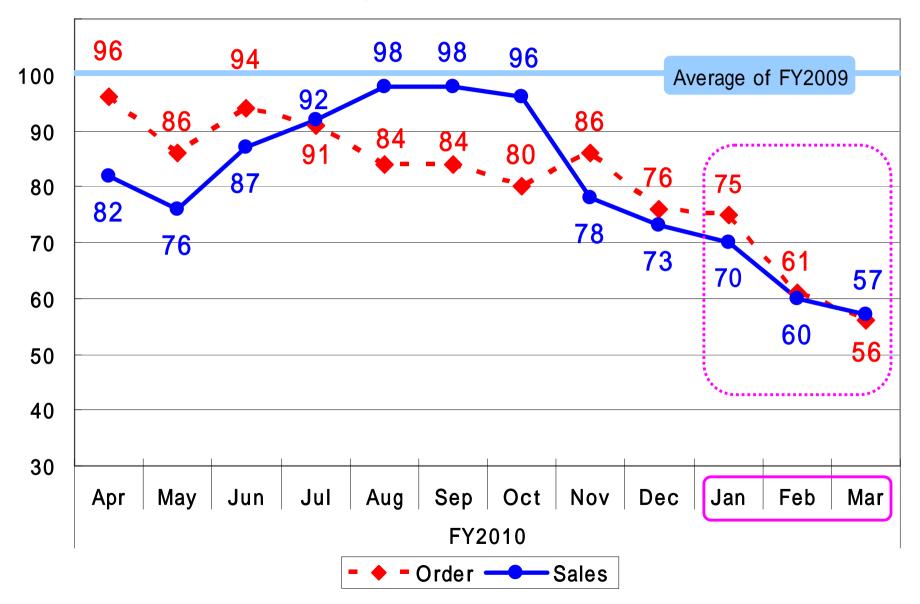


(Mobile)



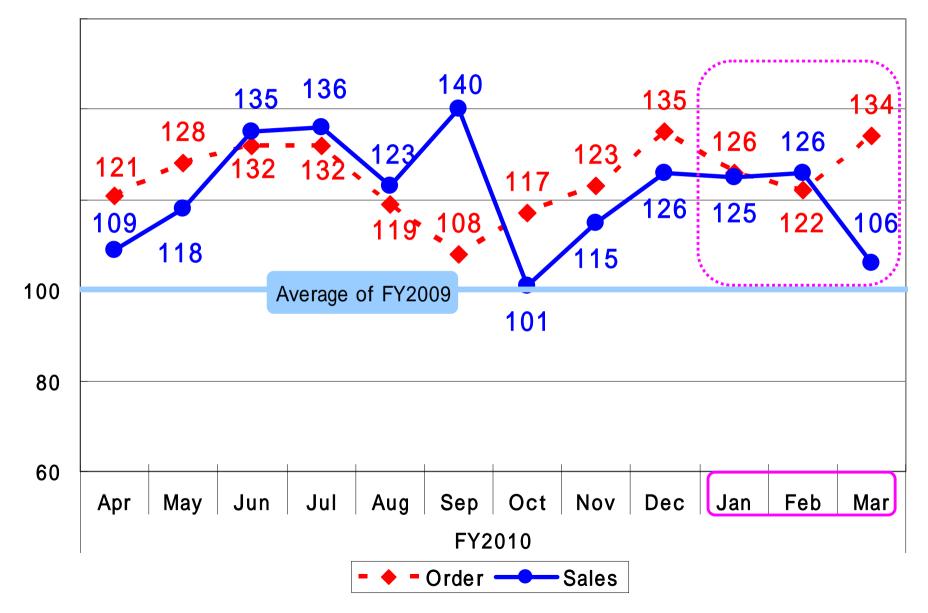


(Digital Consumer Electronic)



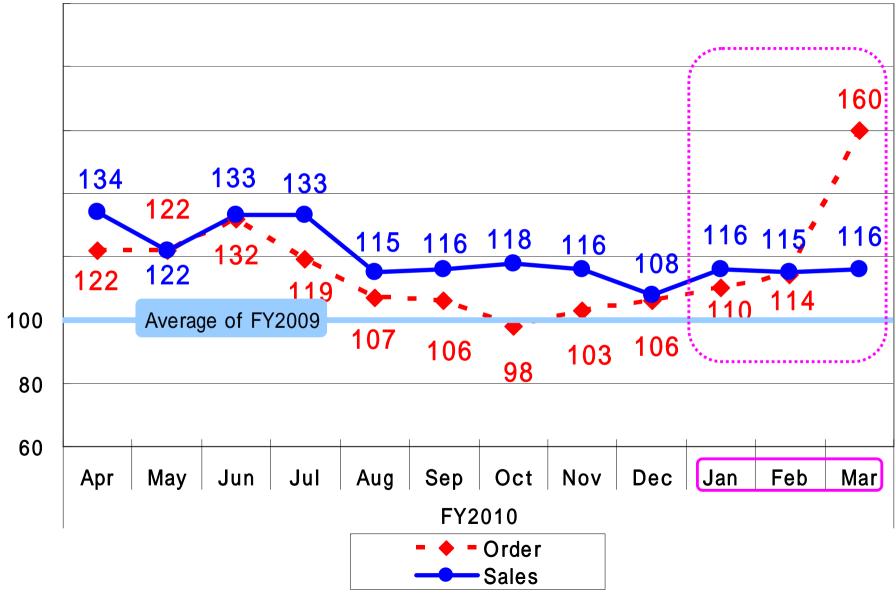


(Automotive)





(Associated Electric Equipment, FA Controlling Device, and Others)



Business Results for FY2010

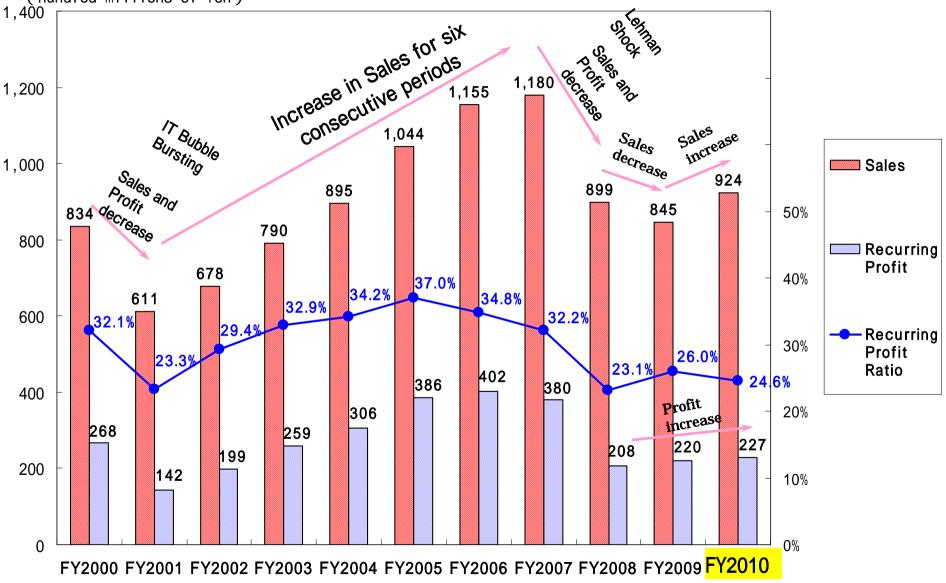


Note) Green Italics:C	Officially announced	amount on Feb 2011	(unit:hundre	d millions of `	Yen)Major Changes over prior same period				
	(A)FY2009	(B)FY2010	(B)-(A)	(B)/(A)	(unit: hundred millions of Yen)				
	-				[Sales] 79.7 increase Foreign				
		940.0			Hirose Subsidiaries Hirose Korea				
Sales	844.7	924.4	79.7	9.4%	+ 43.9 +6.1 +25.6				
(COGS Ratio)	(56.7%)	(56.9%)	(+0.2 %)		[COGS Ratio] 0.2 point increase				
(SGA Ratio)	(19.1%)	(19.3%)	(+0.2%)		Pruchase Cost Ratio 42.2% 42.6%				
	(,	230.0	(/		Depreciation Ratio 7.9% 6.6% Labor cost and other expense ratio 6.6% 7.7%				
Operating	2041	220.2	16 0	7.00/	[SGA Ratio] 0.2 point increase				
Profit	204.1	220.3	16.2	7.9%	Due to increase in labor and shipping cost				
(%)	24.2%	23.8%	(-0.4 %)		[Non-Operating Expenses]				
Recurring		235.0			Equity Method Profit +4.1 +4.7 Interest Received & Dividend 11.3 8.5				
Profit	220.0	227.4	7.4	3.4%	Foreign Exchange Loss 2.1 7.5				
(%)	26.0%	24.6%	(-1.4%)	J.7 /0	[Extraordinary Losses]				
(70)	20.070		(-1.470)		Losses on step acquisition of Hirose Korea 19.0 Losses due to natural disaster 3.6				
		125.0			(Tohoku earthquake)				
Net Profit	132.7	117.1	-15.6	-11.7%	FY2010 Effect of Tohoku Earthquake				
(%)	15.7%	<i>12.7%</i>	(-3.0%)		1 . Sales and Operating Profit				
Tatal Assats	2 5 2 0 0	2 6 0 1 1	70 /	2.0%	Sales App. 16 decrease				
Total Assets	2,529.0	2,601.4	72.4	2.9%	Operating Profit App. 10 decrease				
Shareholders' Equity Ratio	91.1%	90.3%			2. Extraordinary Losses (due to natural disaster)				
	2621EVan	220.22Vam			Fixed assets waste 1.5				
Income Per Share	363.15Yen	330.23Yen			Inventory waste 1.1				
Dividend Per Share	120Yen	150Yen			Plant ceiling repair 0.8				
Dividend					Automotive & parking lot repair 0.2				
Payout Ratio	33.0%	45.4%			Total 0 millions of Yen S				

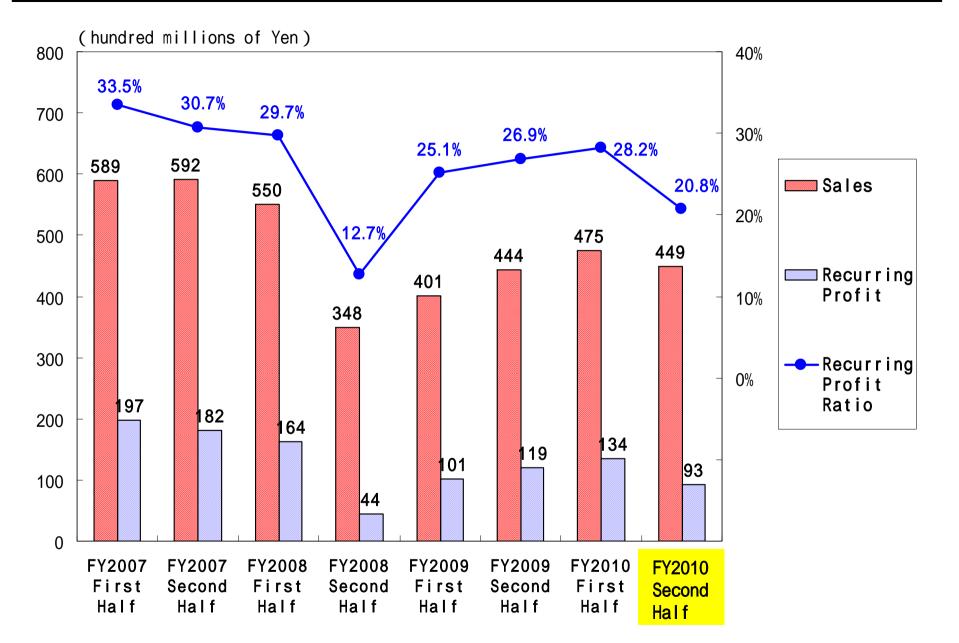
Sales and Profits



(hundred millions of Yen)









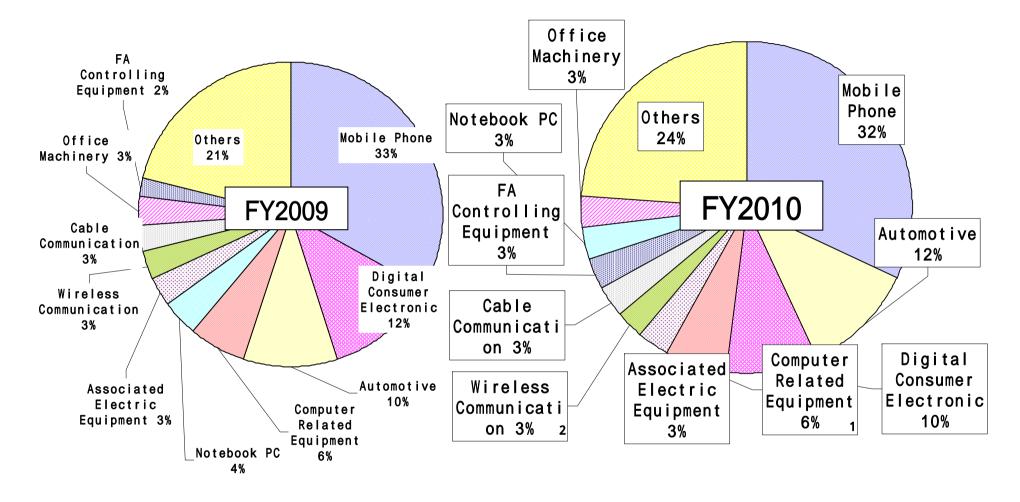
					(hundred millions of Yen)
	Account	(A) Mar 31, 2010	(B) Mar 31, 2011	(B) - (A)	Remark
	Cash and Cash in Bank	1,095.7	1,094.2	-1.5	
	Trade Receivables	240.1	230.6	-9.5	Hirose sales: FY2009/4Q FY2010/4Q -23.0
	Inventories	63.0	72.7	9.7	Hirose Korea +13.3
	Investment Securities	652.6	641.6	-11.0	Affiliated company stock -44.1 Hirose Korea +13.9, Corporate bond +19.2
	Others	477.6	562.3	84.7	Tangible fixed assets +59.9
То	otal Assets	2,529.0	2,601.4	72.4	

Changes in Consolidated Balance Sheet



		(hundred millions of Yen)					
A	ccount	(A) Mar 31, 2010	(B)Mar 31, 2011	(B) - (A)	Remark		
and Ac	Notes Payable and Account Payable Income Taxes Payable, etc		109.4	-10.7	Purchase decrease due to production decrease		
			40.6	-8.3			
Other	S	55.9	75.7	19.8			
Total Lia	bilities	224.9	225.7	0.8			
Retaine	ed Earnings	2,552.6	2,620.6	68.0	Net income 117.1 - Dividend 47.9		
Treasu	ry Stocks	-465.4	-493.2	-27.8	Share buyback		
	Valuation Variance Translation Adjustment		21.2	-2.3	Stock price fallen		
			-38.2	6.9			
Others		238.5	265.3	26.8	Minority interest		
	Total Shareholders' Equity		2,375.7	71.6			
	Total Liabilities and Shareholders' Equity		2,601.4	72.4			

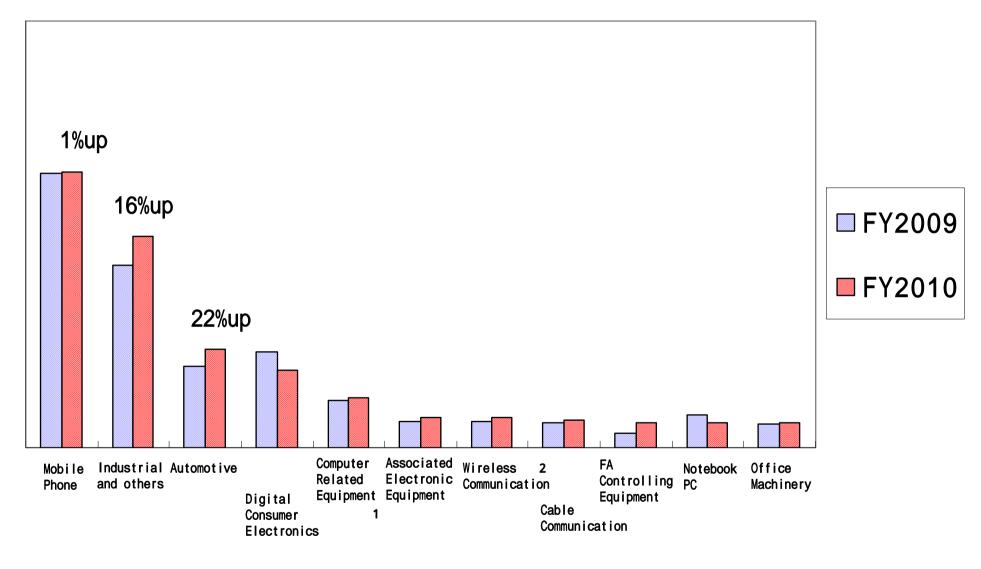




Please be noted that as this is in round number, some ratio difference may occur. Thank you for your understanding.

1 Computer Related Equipment Notebook PC not included.

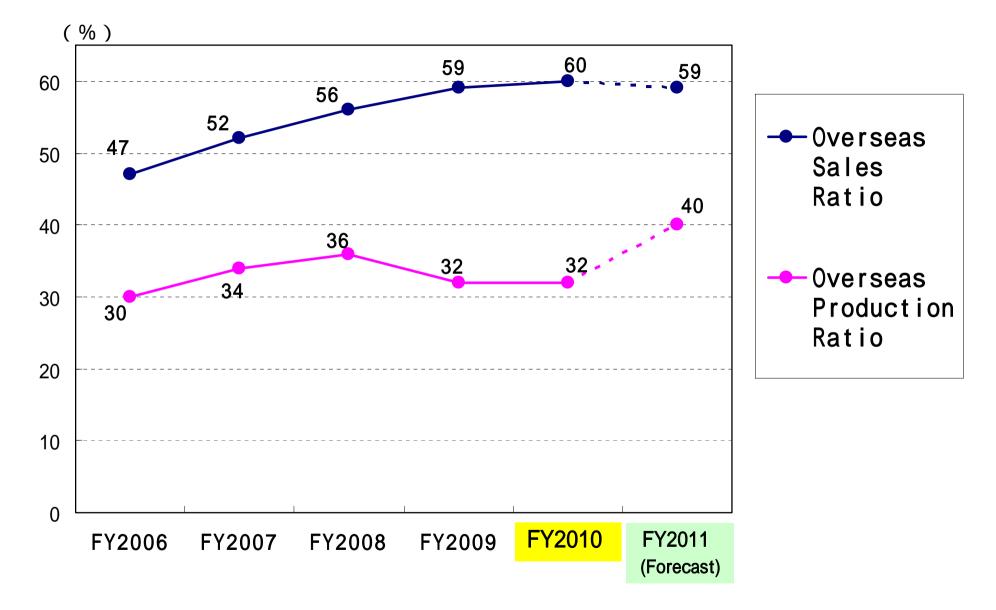
2 Wireless Communication - Mobile Phone not included.



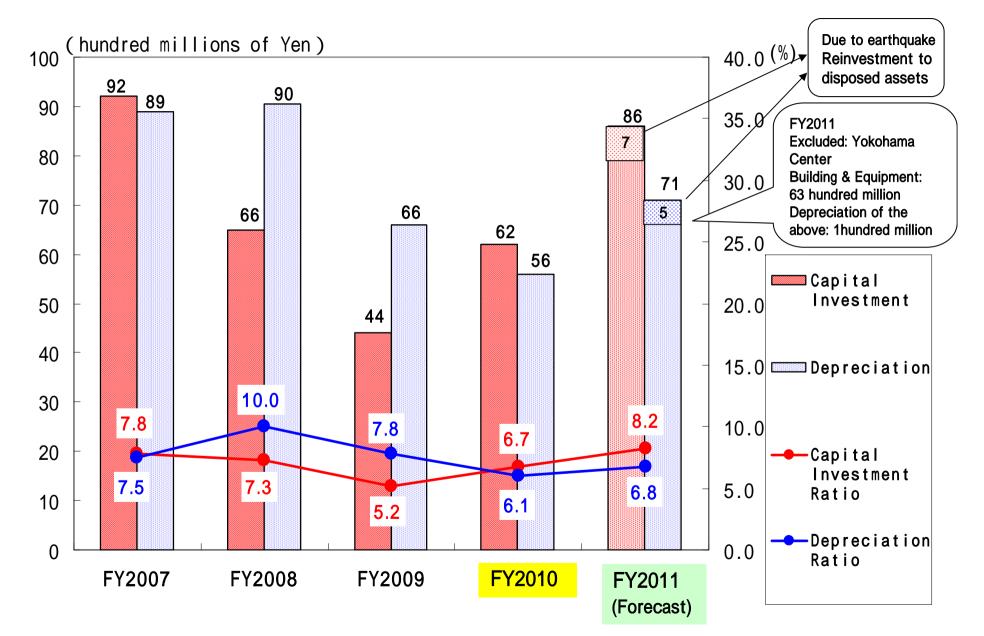
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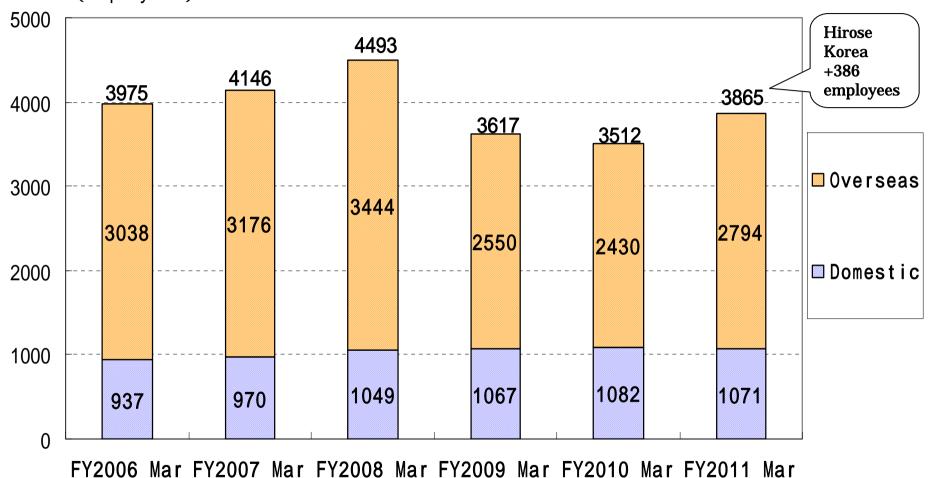






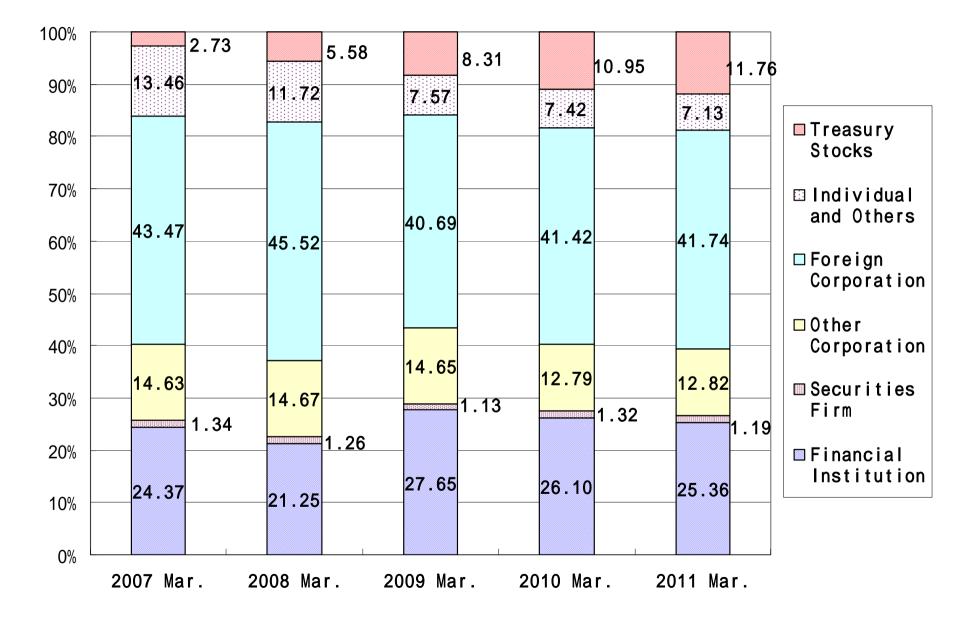


(Employees)



Distribution of Shareholders



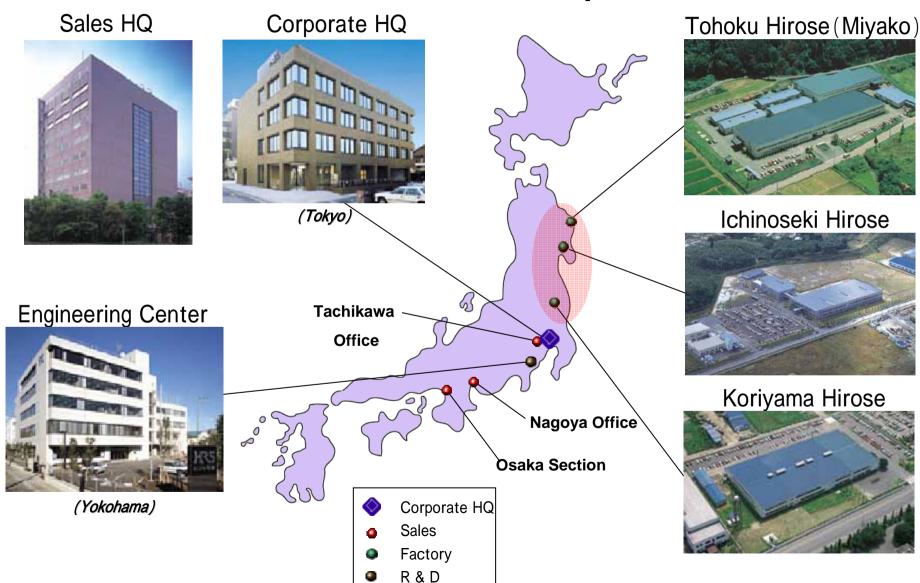


Business Forecast of the Year Ended March 31, 2012



	note) First Half - 1Q & 2Q, Second Half - 3Q & 4Q					(hundred millions of Yen)						
	FY2010 (Actual)			FY2011 (Forecast)			First Half		Second Half		For the Year	
	First Half	Second Half	For the Year	First Half	Second Half	For the Year	Amount	%	Amount	%	Amount	%
	Tian	Tian .	1641	1113111411	Tian	1641	Change	Change	Change	Change	Change	Change
Sales	475.4	449.0	924.4	510.0	540.0	1,050.0	34.6	7.3%	91.0	20.3%	125.6	13.6%
(COGS Ratio)	(54.0 %)	(60.0%)	(56.9 %)	(57.6 %)	(58.5 %)	(58.1 %)						
Operating Profit	131.1	89.2	220.3	124.0	126.0	250.0	-7.1	-5.4%	36.8	41.3%	29.7	13.5%
(%)	27.6%	19.9%	23.8%	24.3%	23.3%	23.8%						
Recurring Profit	134.1	93.3	227.4	127.0	133.0	260.0	-7.1	-5.3%	39.7	42.6%	32.6	14.3%
(%)	28.2%	20.8%	24.6%	24.9%	24.6%	24.8%						
Net Profit	83.3 17.5%	33.8 7.5%		77.0 15.1%	83.0 15.4%	160.0 15.2%	-6.3	-7.6%	49.2	145.6%	42.9	36.6%
(%)	17.5%	1.5%	12.7%	15.1%	15.4%	15.2%						
Income Per Share	-	-	330.23Yen	-	-	453.08Yen						
Dividend Per Share	75Yen	75Yen	150Yen	75Yen	75Yen	150Yen						
Dividend Payout Ratio	-	-	45.4%	-	-	33.1%						





Locations in Japan

Effect of the Tohoku Earthquake and Future Action (2/4)



	Tohoku Hirose	Koriyama Hirose	Ichinoseki	Subcontractors (70 companies in Tohoku area)			
	(Miyako City)	(Koriyama City)	(Ichinoseki City)	Company A Company B (Kamaishi City) ^{(Higashimatsushima}			
/14 (Mon)	All employees s	afe (Partial losses in fa	milies, buildings)	Plant destroyed	Effect of nuclear disaster		
3/17(Thu)	No big damages to buildings, manufacturing equipment, etc.	Although partial damage to building, manufacturing equipment, etc., mostly have recovered	Minor damage to buildings, manufacturing equipment, under repair		Close operation		
	Power & water outage, cut off in communication, distribution Production stop	Recovery in power & communication. Gradual restoration in production	Recovery in power & communication, prospect of gradual production resume		lion ▼		
3/24(Thu)	▼ Power & water recovery,		▼ Shipment also resumed		Resume operation		
(,	resume production				n n n n n n n n n n n n n n n n n n n		
/31(Thu)	Communication line recovery Most employees able to come to work Production, shipment resume to full-scale	Building, manufacturing equipment, etc. also recovered Production & shipment mostly back to normal	Building, manufacturing equipment, etc. also recovered Production & shipment mostly back to normal	Production shift to China, Indonesia, Korea, Toyama, etc.	With the possibility of radioactive materials comtamination, promoting a backup plan		

Effect of Aftershock on Apr. 7th (Thu): Blackout & water outage at Tohoku Hirose and Ichinoseki Hirose (4/7-4/9) Back to normal from 4/10

Effect of the Tohoku Earthquake and Future Action (3/4)



Influence to the closing account of FY2010

1. Sales and Operating Profit Sales : App. 16 decrease

Operating Profit : App. 10 decrease

2. Extraordinary Losses (due to natural disaster)

Fixed assets waste 1.5

Inventory waste 1.1

Plant ceiling repair 0.8

Automotive & parking lot repair 0.2

Total 3.6

Influence to the closing account of FY2011

1. Reinvestment for Disposed Fixed Assets (Mainly mold, tools, etc.)

 Mold
 3.0

 Tools
 3.0

Machinery & Equipment 1.0

7.0

2. Depreciation due to the above

5.0 / Annual

Unit: hundred million yen



Production Materials secured

Metal and resin already secured, no influence to production

Measures for the Radioactive Contamination Problem

Shipping product ·Inspection done by Geiger Counter

Inspection done by carriers (For product to overseas)

Subcontractor C Promoting the transference to lwate as a backup plan

Measures for the Summer Electricity Shortage

Summer time system→ Already performed

Discontinue billboard (Gotanda station)

Conduct partial conservation of electricity

Considering conducting summer dress down (Cool Biz)

Considering manufacture shift change if necessary

Risk Management of Mass-produced goods' Production Location

Taking actions to shift production location to overseas (China, Indonesia, Korea, etc.) and other domestic areas (Toyama, etc.)