# Busi ness Results for the year ended Narch 31, 2011 

## Creative Links to World Electronic

Nay $10^{\text {th }} 2011$
Hrose Electric Co. , LTD

## Cauti onary St at ement

> In this material, there are descriptions based on current estimation by Hrose El ectric. Hirose cautions you that a number of important risks, uncertainties and others could cause actual results to differ materially fromthose di scussed in the *for ward-I ooki ng st at ements. Thank you for your under st andi ng.

*For ward-I ooking st at ements incl ude, but are not limited to, those statements using words such as " believe," " expect," " pl ans," " strategy," " prospects," " forecast," " estimate," " proj ect," " antici pate," " ai m" " may" or " might" and words of si milar meani ng in connection with a di scussion of future oper ations, financi al performance, events or conditions. These stat ements are based on management's assumptions and beliefs in light of the inf ormation currently available to it.

## 1Q FY2010]

(O)Although partial adjustment for overseas mobile, orders and sales for automotive and industrial area increased steadily.

## 2Q FY2010]

©Steady increase in sales, especially in overseas mobile phone and automotive market. However, in order, there were adjustment after August mainly in the industrial area, bringing 2 Q slightly in a lower level than 1 Q .

## BQ FY2010]

© Orders for partial smartphone and e-book etc. has increased steadily. However, adjustment is still continued in the industrial market.

## 4Q FY2010]

© Although part of digital consumer electronic orders were slow, orders for smartphone and e-book, etc. have increased steadily. Orders have increased in March mainly in the industrial, mobile phone and smartphone area due to the end of inventory adjustment and effect of earthquake.

## [FY2010 Annual Total 〕

> © FY2010 Annual Total Order 946.5 hundred million yen (8.5\% YOY) Sales 924.4 hundred million yen (9.4\% YOY) Recurring Profit 227.4 hundred million yen (3.4\% YOY)


《Mobile》


-     - Order $\longrightarrow$ - Sales

《Digital Consumer Electronic》


-     - Order $\longrightarrow$-Sales


## Automotive》



Associated Electric Equipment, FA Controlling Device, and Others》


CO.,LTD.



Sales and Profits by Half- Yearly


Changes in Consolidated Balance Sheet

Changes in Consolidated Balance Sheet

| Account | A) Mar 31, 2010 | B) Mar 31, 2011 | B) - A) | Remark |
| :---: | :---: | :---: | :---: | :---: |
| Notes Payable and Account Payable <br> Income Taxes Payable, etc <br> Others |  |  | $\begin{aligned} & \cos x \\ & \cos x \end{aligned}$ | Purchase decrease due to production decrease |
| Total Liabilities | O-N苛 | Oodxs | 3 |  |
| Retained Earnings <br> Treasury Stocks <br> Valuation <br> Variance <br> Translation Adjustment <br> Others |  |  |  | Net income 117.1 - Dividend 47.9 <br> Share buyback <br> Stock price fallen <br> Minority interest |
| Total Shareholders' Equity | - 6 | cax ${ }^{3} \times$ | XCN, |  |
| Total Liabilities and Shareholders' Equity |  | - ${ }^{\text {creses }}$ | xoos |  |



Pl ease be noted that as this is in round number, some ratio difference may occur. Thank you for your under st andi ng.
※1 Computer Related Equipment - Notebook PC not included.
※2 Wireless Communication - Mobile Phone not included.


Mbbile Industrial Autonotive Phone and other s

Rel at ed El ect ronic Commication Equi prent Equi prent ※ 1

Communi cat i on
※1 Computer Related Equipment - Notebook PC not included.
※2 Wireless Communication - Mobile Phone not included.





## Business Forecast of the Year Ended March 31, 2012



## Effect of the Tohoku Earthquake and Future Action $1 / 4$ )

## Locations in Japan



3/11(Fri) 14:46 Tohoku Region Pacific Coast Earthquake (M9.0)
Immediate power \& water outage in Tohoku area. Mobile phone also hard to access.


## Effect of Aftershock on Apr. $7^{\text {th }}$ (Thu): Blackout \& water outage at Tohoku Hirose and Ichinoseki

 Hirose (4/7-4/9) Back to normal from 4/10
## Influence to the closing account of FY2010

1 .Sales and Operating Profit
Sales : App. 16 decrease
Operating Profit : App. 10 decrease

2 .Extraordinary Losses (due to natural disaster)

Fixed assets waste 1.5
Inventory waste 1.1
Plant ceiling repair 0.8
Automotive \& parking lot repair 0.2

## Influence to the closing account of FY2011

1 .Reinvestment for Disposed Fixed Assets (Mainly mold, tools, etc.)

Mold 3.0
Tools 3.0
Machinery \& Equipment 1.0
7.0

2 .Depreciation due to the above
5.OI Annual

## Production Materials secured

Metal and resin already secured, no influence to production

## Measures for the Radioactive Contamination Problem

Shipping product $\rightarrow$ Inspection done by Geiger Counter
Inspection done by carriers (For product to overseas)
Subcontractor $\mathbf{C} \rightarrow$ Promoting the transference to Iwate as a backup plan

## Measures for the Summer Electricity Shortage

Summer time system $\rightarrow$ Already performed
Discontinue billboard (Gotanda station)
Conduct partial conservation of electricity
Considering conducting summer dress down (Cool Biz)
Considering manufacture shift change if necessary

## Risk Management of Mass-produced goods' Production Location

Taking actions to shift production location to overseas (China, Indonesia, Korea, etc.) and other domestic areas (Toyama, etc.)

