

# Direction of Medium-term Growth Strategy

## 2016, May 10<sup>th</sup> Hirose Electric Co.,Ltd. President Kazunori Ishii



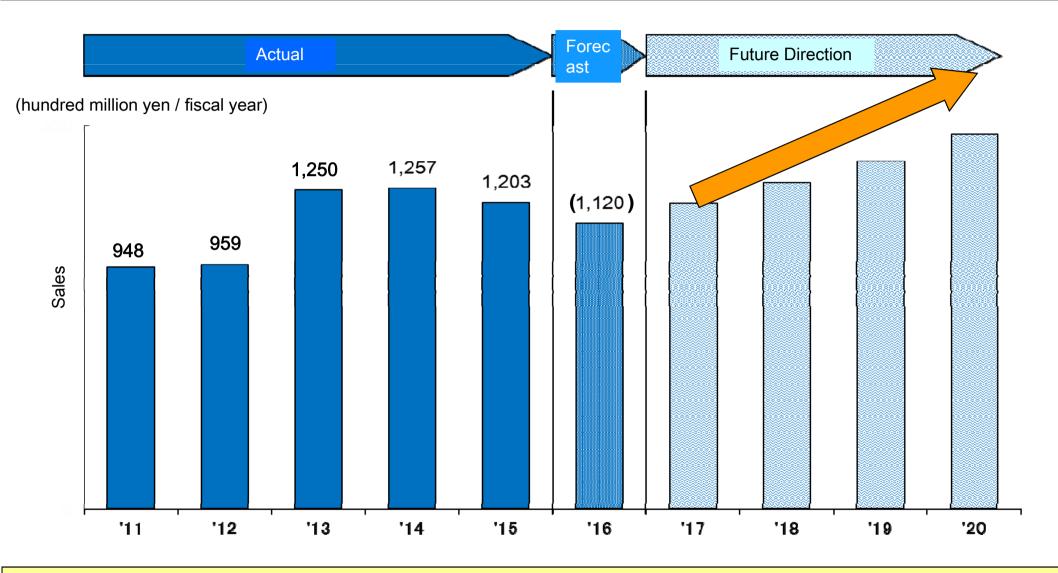
#### **Cautionary Statement**

In this material, there are descriptions based on current estimation by Hirose Electric.

Hirose cautions you that a number of important risks, uncertainties and others could cause actual results to differ materially from those discussed in the forward-looking statements. Thank you for your understanding.



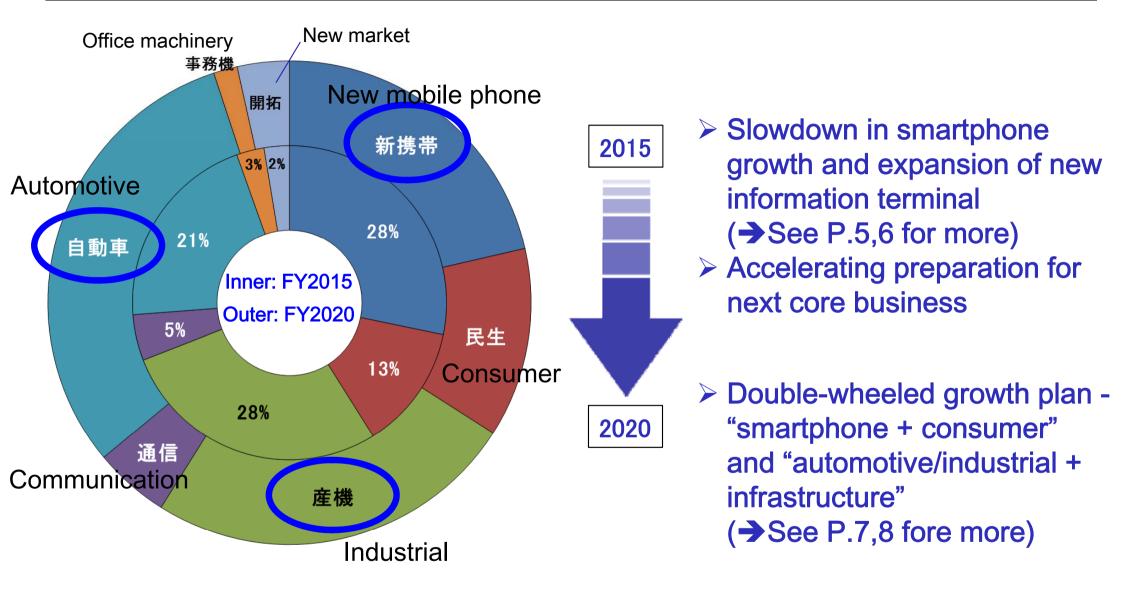
#### Maintain high profit management and grow sales in the medium-term



->2016 decrease but bottom out for continuous added-value growth

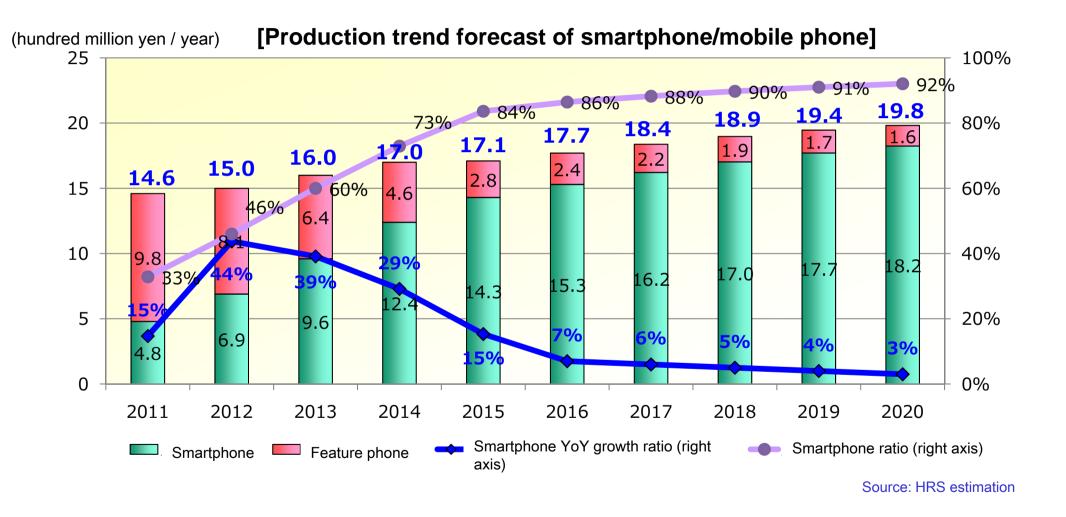
### Hirose: Application image





-->Accelerate medium-term management and grow continuously

Smartphone which had continued double-digit growth will slow down to single-digit after 2016, but is still expected to increase by tens of millions unit per year.

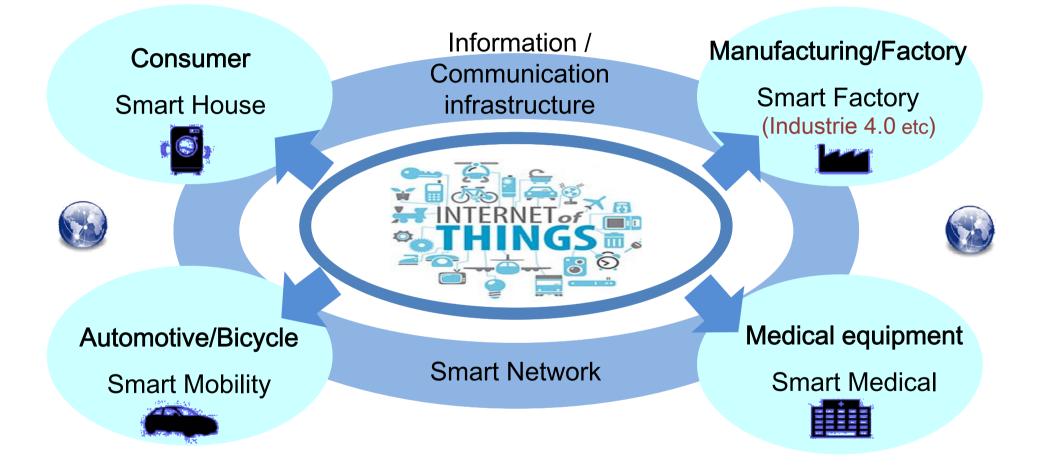


--> Smartphone market will continue mild growth

Real cloud society will arrive, with each wearable device and IoT module connecting internet by communication function devices with smartphone, tablet etc. as host device



Information terminal connected to internet will become more various, and smaller and space-saving connectors will be needed (Smartphone market product use will enhance) New product, service, system utilizing IoT will spread to various market

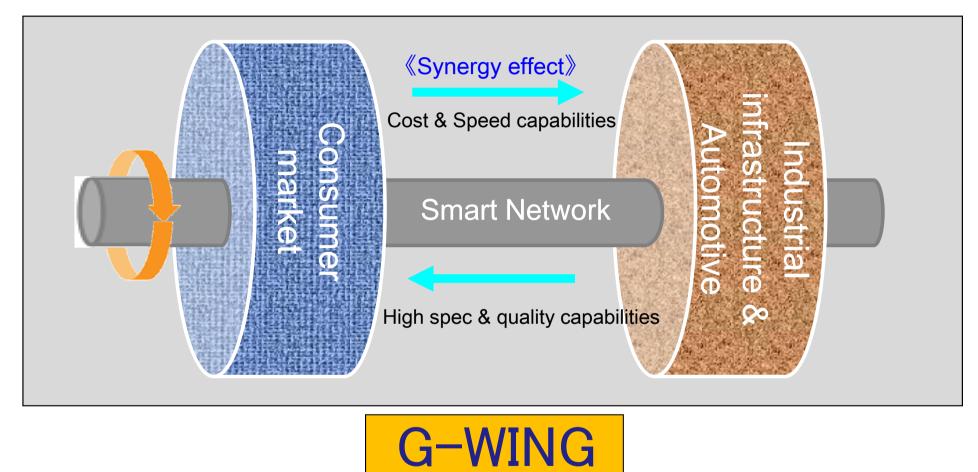


New connector needs will arise in many market

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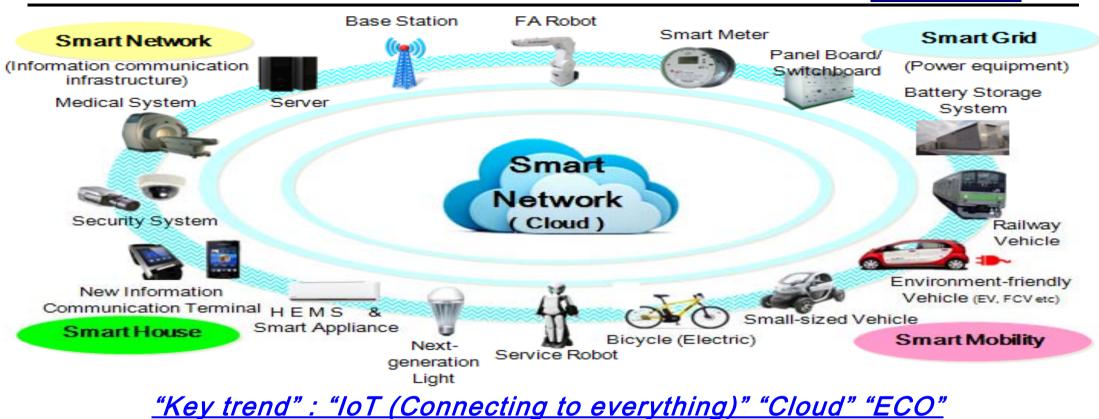
#### Basic direction



(Hirose Medium-term vision)

--> [Consumer] & [Automotive, Industrial infrastructure] Double-wheels of continuous growth!

### Hirose : Strategic investment for the future



<u> "Key technology" : Enhance "High speed", "High-frequency", "High-power", "Smaller"</u>

#### Strategic investment

Technology development

- High speed, high-frequency transmission technology
- •Large current, environment resistant technology
- Mold processing, plating technology

#### Factory / Equipment

- Reinforce domestic/overseas factory
- Ultraprecise process equipment
- Testing/assessment facility for automotive / industrial

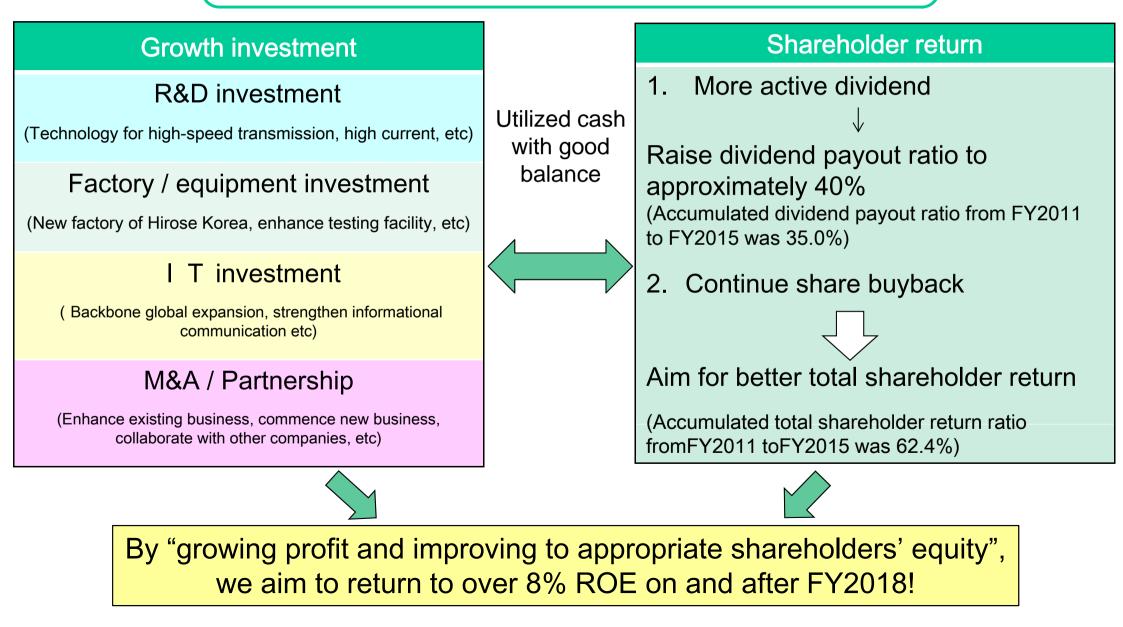
IT infrastructure

- Reinforce each main system
- Enrich communication system
- Equip decision-making support system

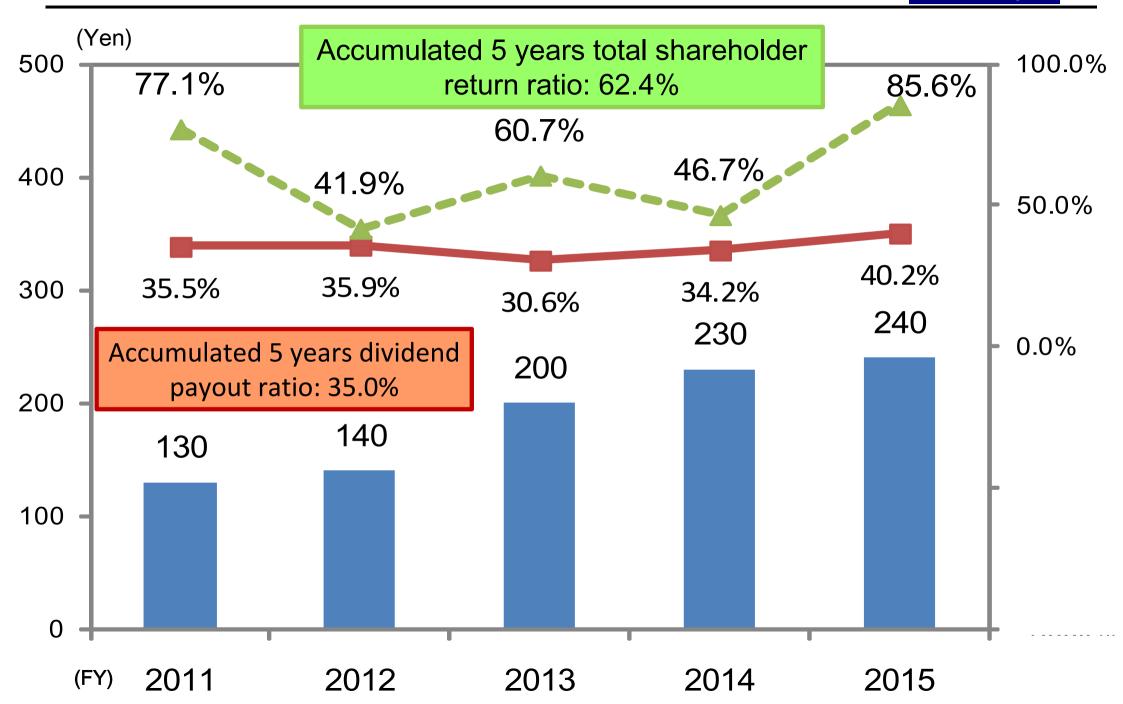
### Hirose : Growth investment and Shareholder return



We will use cash prioritizing investment based on mediumterm growth strategy and then aim for better shareholder return



[Appendix] Dividend per share/Payout ratio/Return ratio of last 5 years(2011-2015)





### <<<New fiscal year: FY2016>>>

## Accomplish "G-WING"!!

-This will be the starting year of "Hirose's forthcoming launch and jump"-