

Business Results for FY2025

May 12, 2026

Hirose Electric Co., Ltd.
〔6806〕

Cautionary Statement

In this material, there are descriptions based on current estimation by Hirose Electric. Hirose cautions you that a number of important risks, uncertainties and others could cause actual results to differ materially from those discussed in the *forward-looking statements. Thank you for your understanding.

*Forward-looking statements include, but are not limited to, those statements using words such as “believe,” “expect,” “plans,” “strategy,” “prospects,” “forecast,” “estimate,” “project,” “anticipate,” “aim,” “may” or “might” and words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. These statements are based on management’s assumptions and beliefs in light of the information currently available to it.

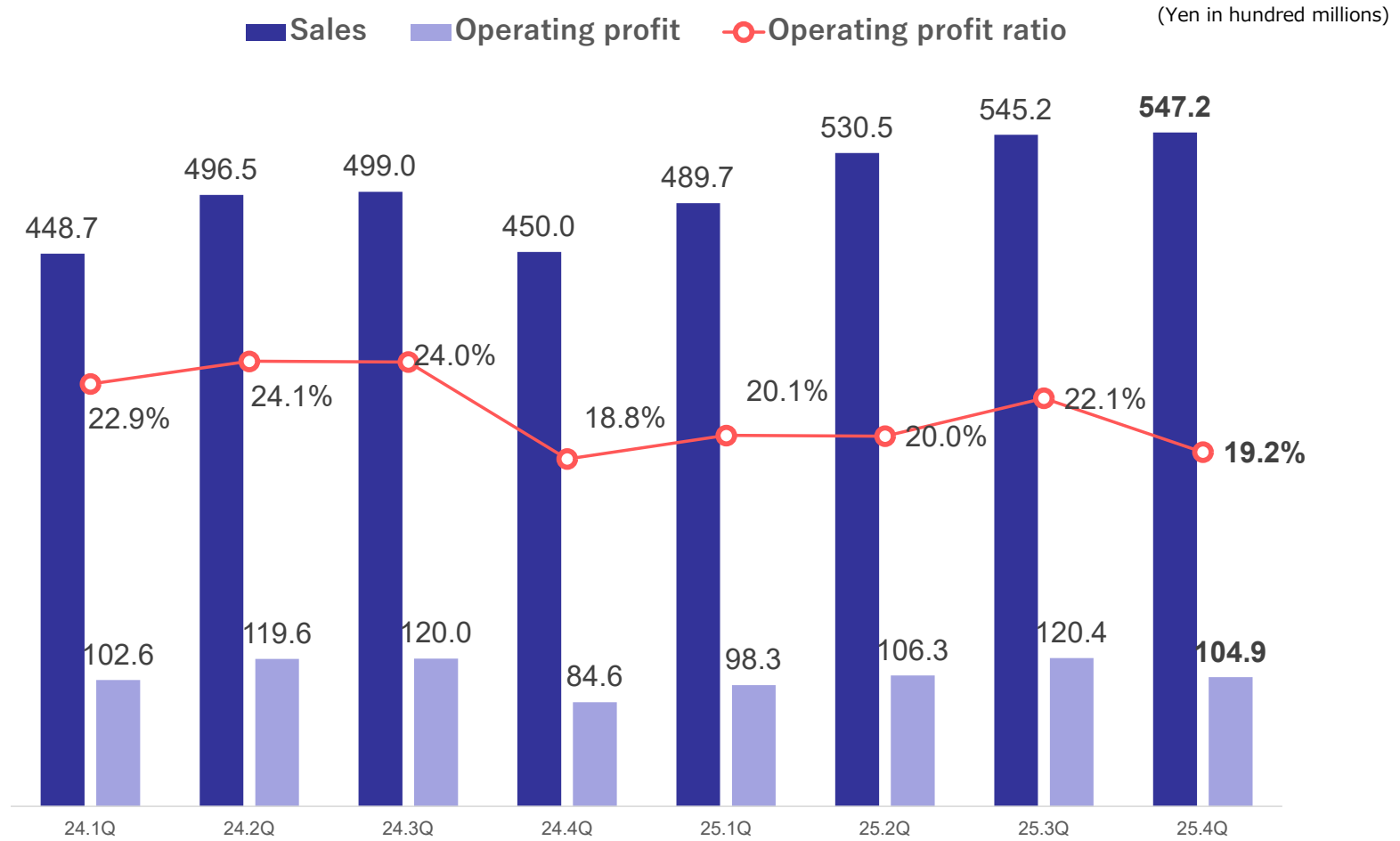
Summary of the Business Results (FY2025 from April to March, 2026)

While we initially projected a decrease in profit, both revenue and profit increased year-on-year. Despite continued pressure on margins from higher material costs, including metals, sales remained solid overall. The general industrial segment delivered continued growth and outperformed the full-year forecast. In smartphones and consumer mobile segments, seasonal softness was limited and results came in slightly above expectations. Automotive and mobility-related demand also remained solid. In FY2025, revenue increased 11.5% YoY, operating profit rose 0.8%, and the operating profit ratio reached 20.4%. Cumulative orders totaled 224.98 billion yen, up 16.8% YoY.

(Yen in hundred millions)

	FY2024			FY2025			YoY
	1H 2024. Apr-Sep	2H 2024.Oct- 2025.Mar	FY24 2024.Apr- 2025.Mar	1H 2025. Apr-Sep	2H 2025.Oct- 2026.Mar	FY25 2025.Apr- 2026.Mar	FY2025/ FY2024
Orders	975.9	950.7	1,926.6	1,061.5	1,188.3	2,249.8	+16.8%
Sales	945.2	949.0	1,894.2	1,020.2	1,092.4	2,112.6	+11.5%
Operating profit	222.2	204.5	426.7	204.6	225.3	429.9	+0.8%
Operating profit ratio	23.5%	21.4%	22.5%	20.1%	20.6%	20.4%	-2.1pt

Changes in Sales and Operating Profit (FY2024.1Q~FY2025.4Q)



Business Results for FY2025

(Yen in hundred millions)	FY2024 (FY ended Mar 31, 2025)	FY2025 (FY ended Mar 31, 2026)	Increase/Decrease (YoY)	Increase/Decrease ratio (YoY)
Sales	1,894.2	2,112.6	+218.4	+11.5%
COGS Ratio	54.9%	57.9%	+3.0pt	
SGA Ratio	22.4%	21.6%	-0.8pt	
Operating Profit	426.7	429.9	+3.2	+0.8%
(%)	22.5%	20.4%	-2.1pt	
Profit before tax	462.2	466.3	+4.1	+0.9%
(%)	24.4%	22.1%	-2.3pt	
Net Profit	330.3	331.4	+1.1	+0.3%
(%)	17.4%	15.7%	-1.7pt	
ROE	9.0%	8.9%		
Shareholder's Equity Ratio	88.8%	87.7%		
Earnings Per Share	976.33 yen	991.91 yen		

	FY2024	FY2025
1US\$	152.58 yen	150.77 yen
1 €	163.75 yen	174.79 yen
100Won	10.97 yen	10.59 yen

FY2024 to FY2025 Major Changes

Sales

218.4 hundred millions yen **Increased**
(1,894.2 → 2,112.6)

General Industrial : + 151
Smartphone : - 21
Automotive/Mobility-related : + 51
Telecommunications : + 13

COGS Ratio

3.0 pt Deteriorated (54.9% → 57.9%)

Variable Expense Ratio : 37.9% → 41.1%
Depreciation Ratio : 7.8% → 7.7%
Labor Cost Ratio : 7.7% → 7.9%

SGA Ratio

0.8 pt Improved (22.4% → 21.6%)

424.7 → 457.1 (+32.4)

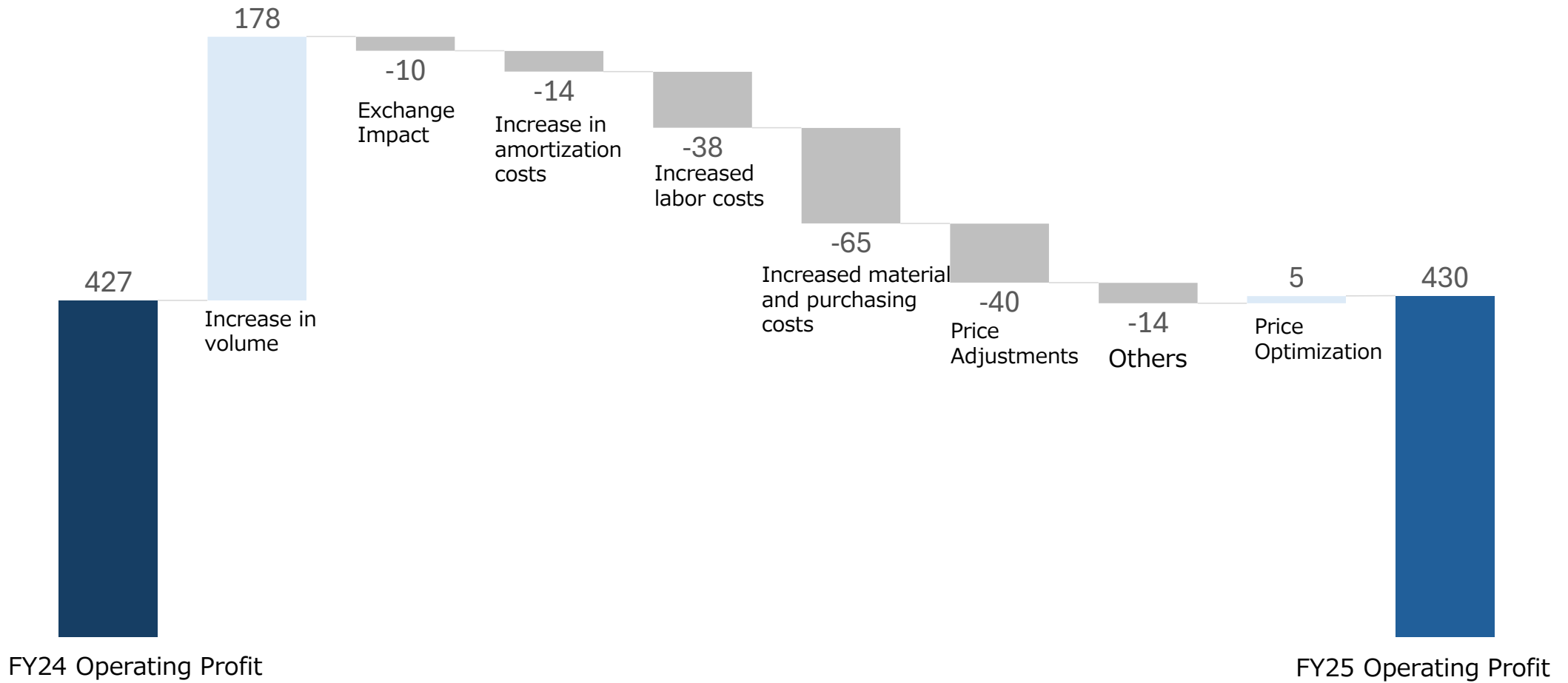
Financial income / cost

0.9 Increased (+35.5 → +36.3)

Exchange Gain or Loss : -7.2 → +2.3
Gain or loss on securities valuation: -9.4

FY2025 YoY Operating Profit Change Analysis

(Yen in hundred millions)



Consolidated Balance Sheet (1)

(Yen in hundred millions)

Account	Mar 31, 2025	Mar 31, 2026	Increase/ Decrease	Remarks	
Asset	Cash and cash equivalents	856.7	873.3	+16.6	Profit+331, Share Buyback -203 Capital investment (including buildings, etc.) -200 Dividend Payment -165, Redemption of securities and time deposits at maturity +263
	Trade and other receivables	403.9	498.7	+94.8	Increased sales
	Inventories	250.9	301.9	+51.0	Securing raw materials due to increased orders
	Other financial assets	1,513.7	1,444.0	-69.7	Time deposit reduction and others
	Property, plant and equipment	863.8	903.6	+39.8	Increase in production facilities
	Right-of-use asset	49.4	59.1	+9.7	
	Others	230.2	231.1	+0.9	
	Total	4,168.7	4,311.8	+143.1	
Total of cash in bank	1,604.5	1,370.9	-233.6		

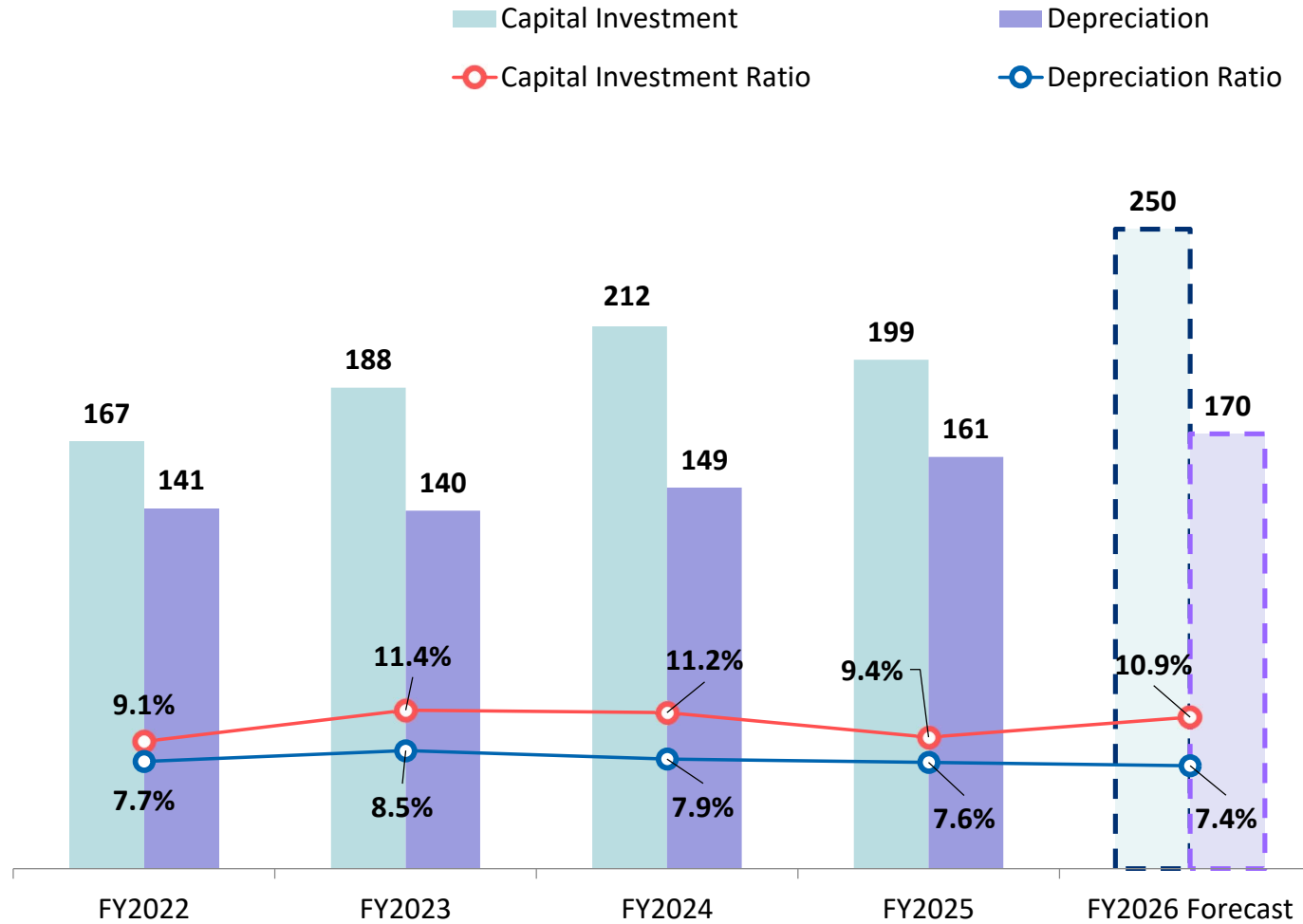
Consolidated Balance Sheet (2)

(Yen in hundred millions)

	Account	Mar 31, 2025	Mar 31, 2026	Increase/ Decrease	Remarks
Liabilities	Payables and other Debt	129.0	167.5	+38.5	Increase in accounts payable due to increased purchases +32
	Lease Liabilities	52.0	62.3	+10.3	
	Income Taxes Payable	81.4	64.7	-16.7	
	Others	204.8	236.5	+31.7	Increase in deferred tax liabilities
	Total	467.2	531.0	+63.8	
Shareholder's Equity	Capital Stock and Capital Surplus	206.3	208.7	+2.4	
	Retained Earnings	3,489.7	3,649.3	+159.6	Net income+331, Dividend Payment -165
	Treasury Shares	- 274.6	- 477.7	-203.1	Share Acquisition -203
	Others	280.1	400.5	+120.4	Exchange Conversion Adjustment (due to the depreciation of the yen) +102
	Total	3,701.5	3,780.8	+79.3	
	Total Liabilities and Shareholder's Equity	4,168.7	4,311.8	+143.1	

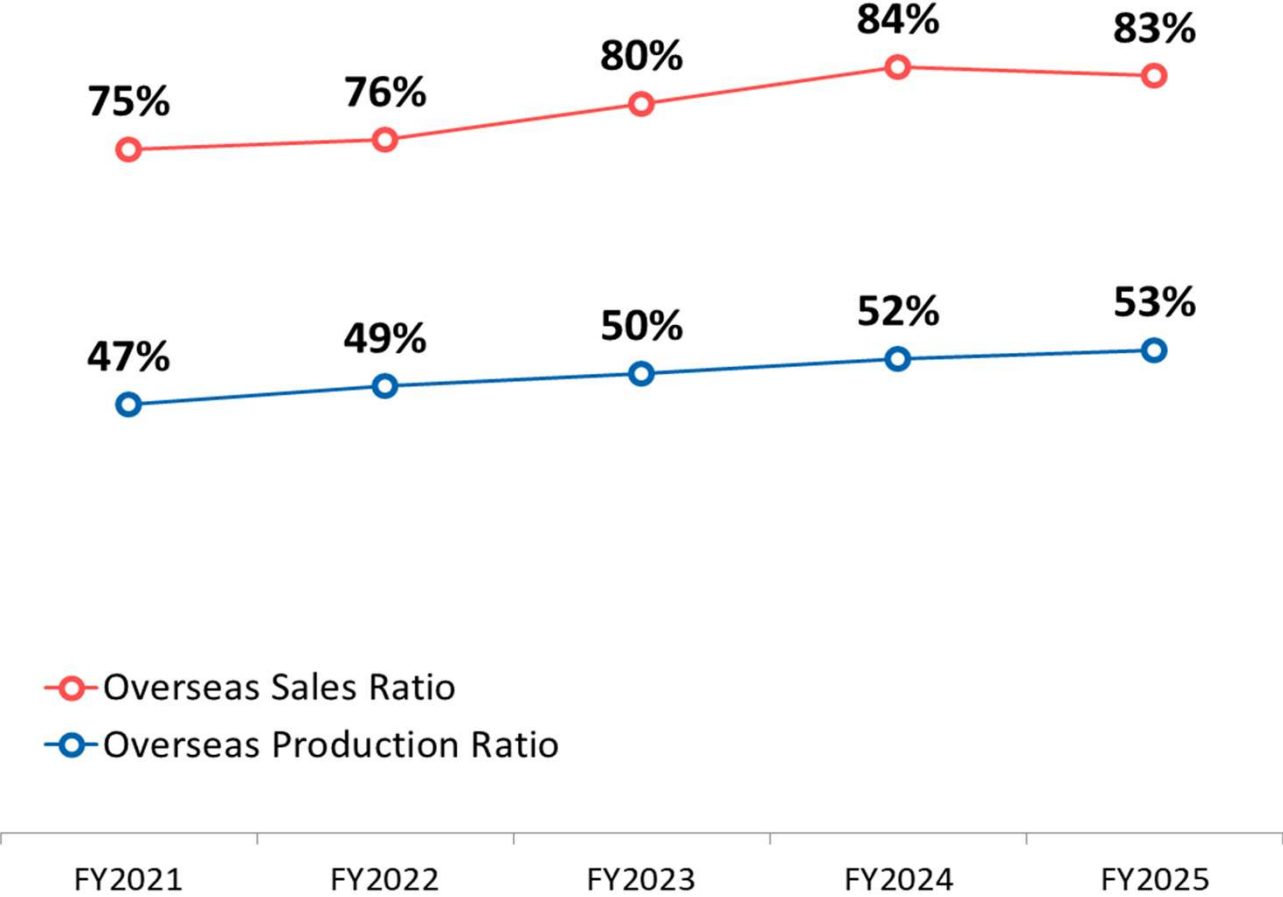
Business Expenditure and Amortization Expense (Consolidated Basis)

(Yen in hundred millions)



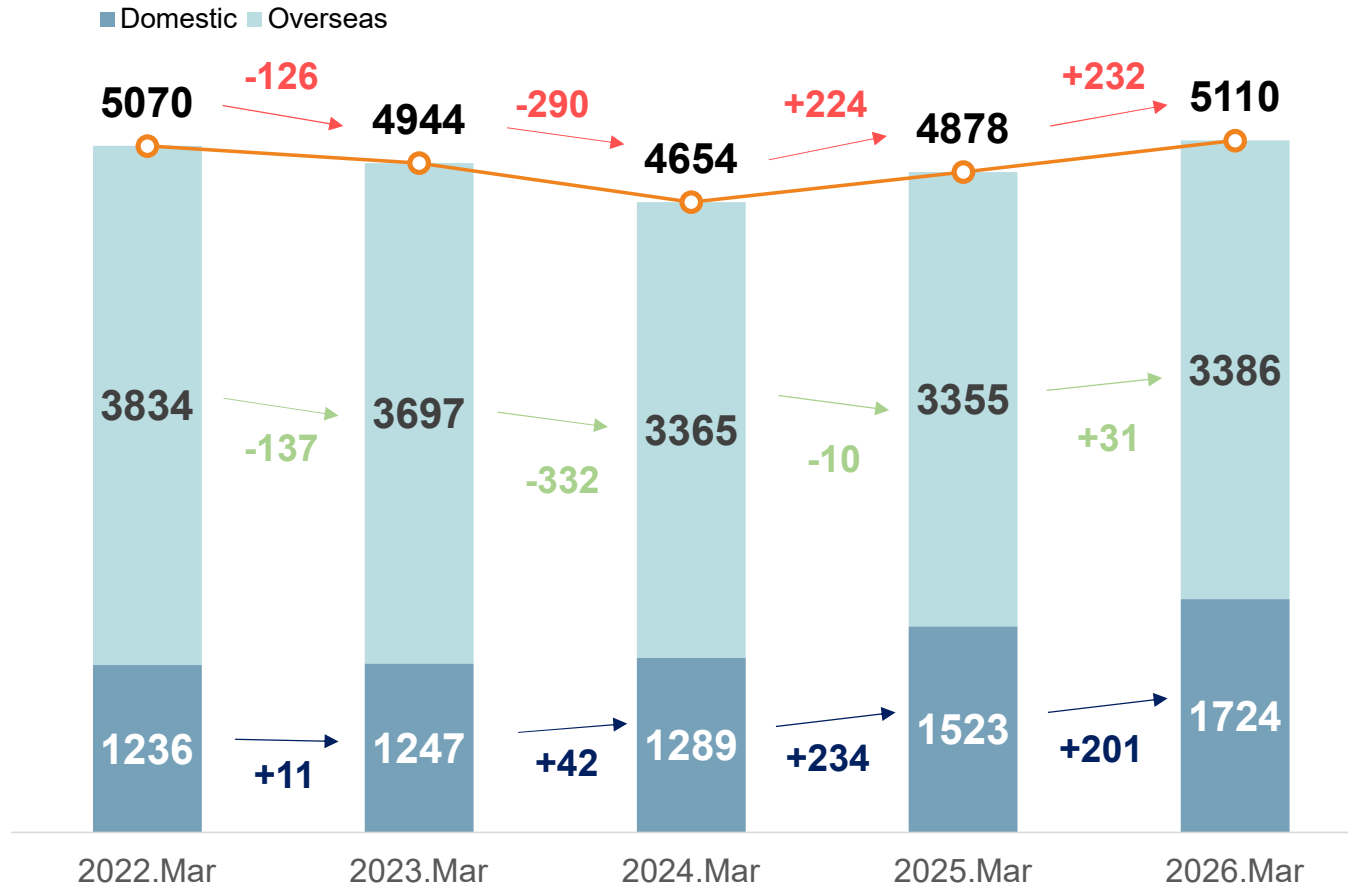
(*Excluding land, building, and software investment)

Overseas Production and Sales Ratio



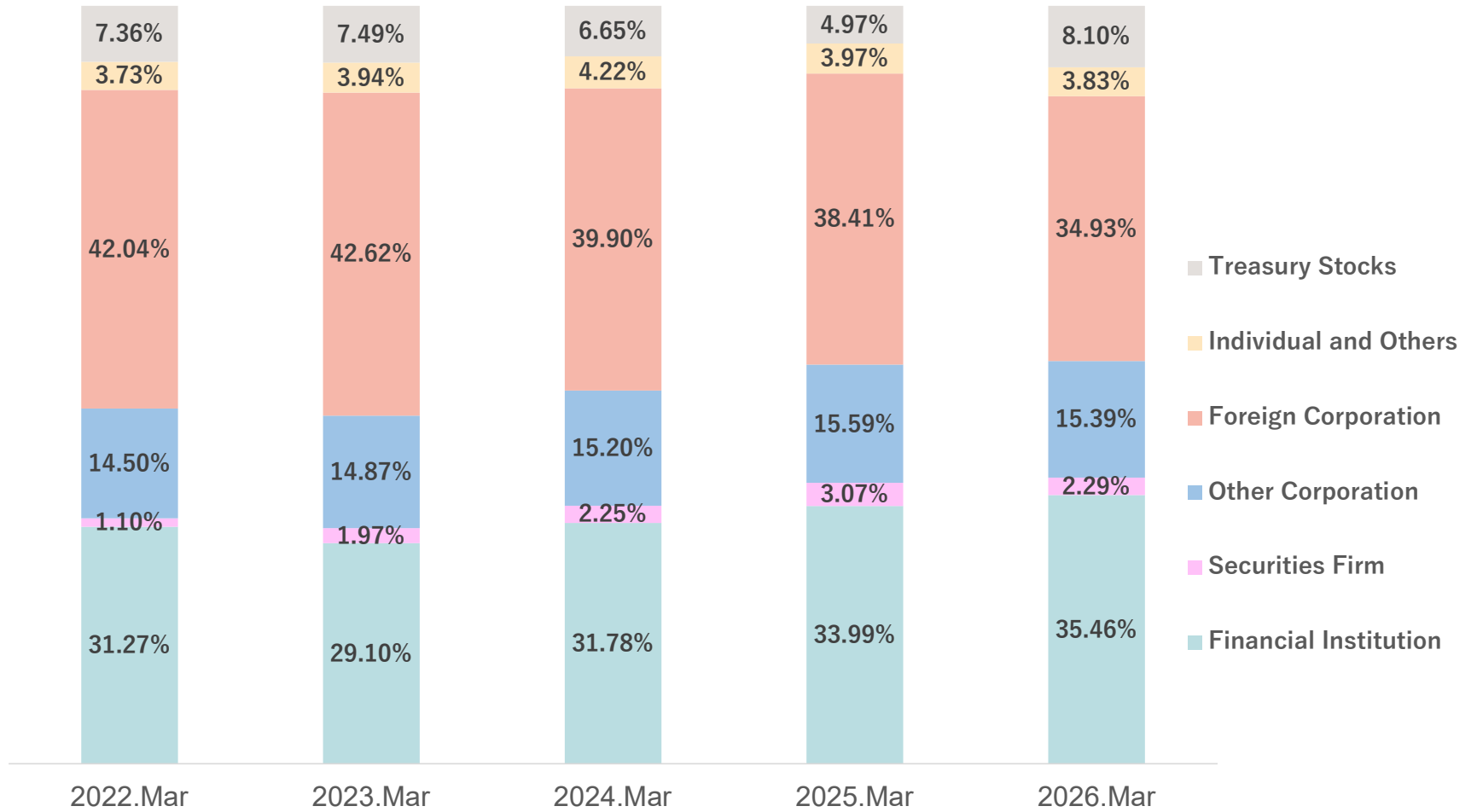
Number of Employees (Financial Report Basis)

(Number of employees)



- The domestic headcount increase of 201 in FY2026 was primarily attributable to the consolidation of Hirose SER.

Distribution of Shareholders

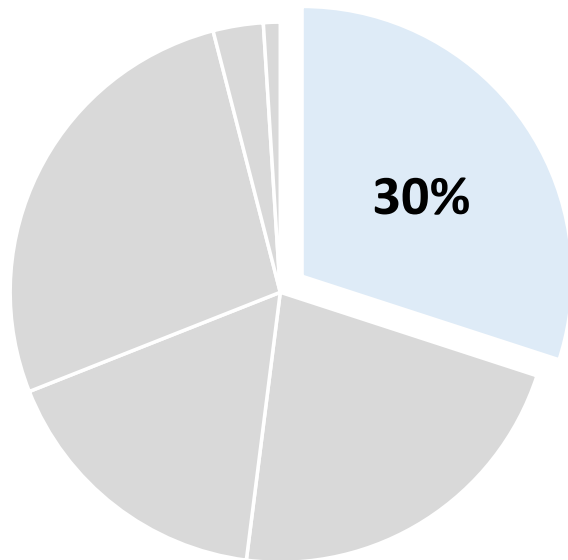


Sales by Application - General Industrial

(Yen in hundred millions)

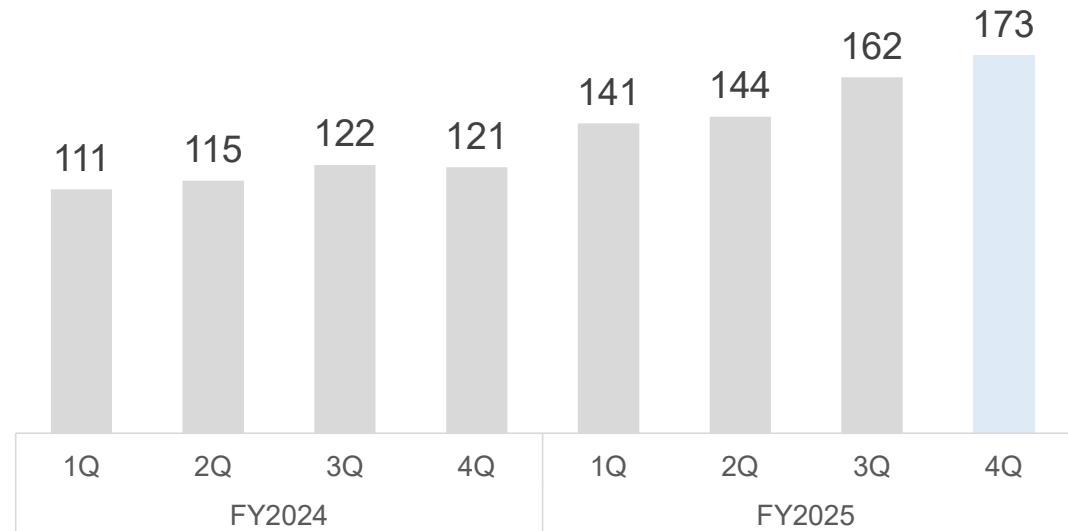
	FY2024				FY2025				YoY
	1H	3Q	4Q	FY24	1H	3Q	4Q	FY25	FY2025/ FY2024
Sales	226	122	121	469	285	162	173	620	+32%

- **FY2025 Composition ratio***



* Connector sales only

- **Changes in quarterly sales**



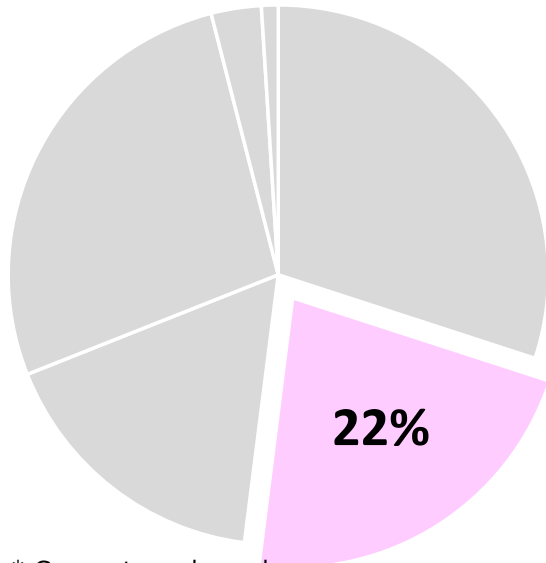
■ Overall performance remained strong, and results came in above expectations, exceeding the forecast of a 30% YoY increase.

Sales by Application - Smartphone

(Yen in hundred millions)

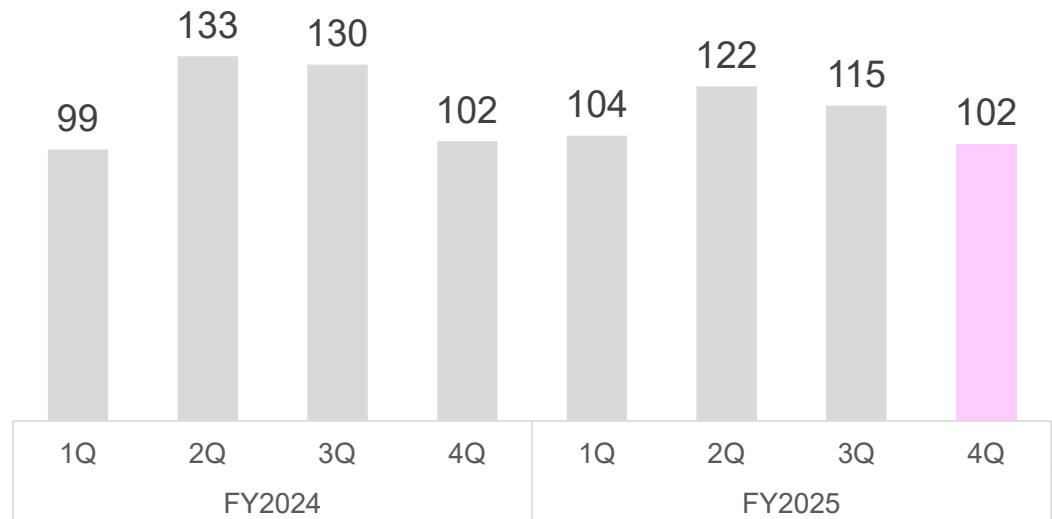
	FY2024				FY2025				YoY
	1H	3Q	4Q	FY24	1H	3Q	4Q	FY25	FY2025/ FY2024
Sales	232	130	102	464	226	115	102	443	-5%

- **FY2025 Composition ratio***



* Connector sales only

- **Changes in quarterly sales**



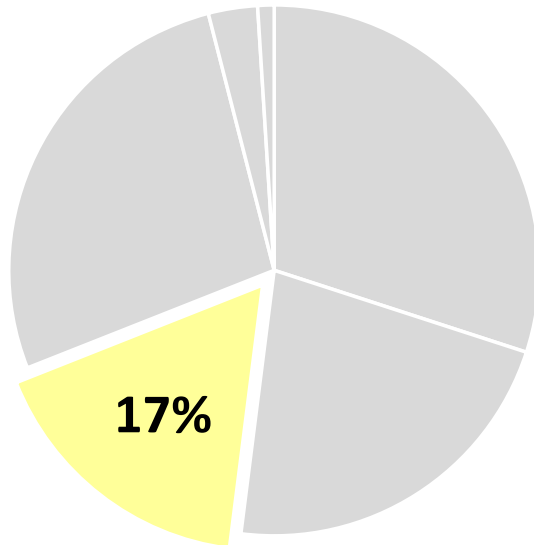
■ Despite seasonality, the 4Q decline was limited, and the full-year result was -5% YoY versus the forecast of -7%.

Sales by Application - Consumer/Mobile Equipment

(Yen in hundred millions)

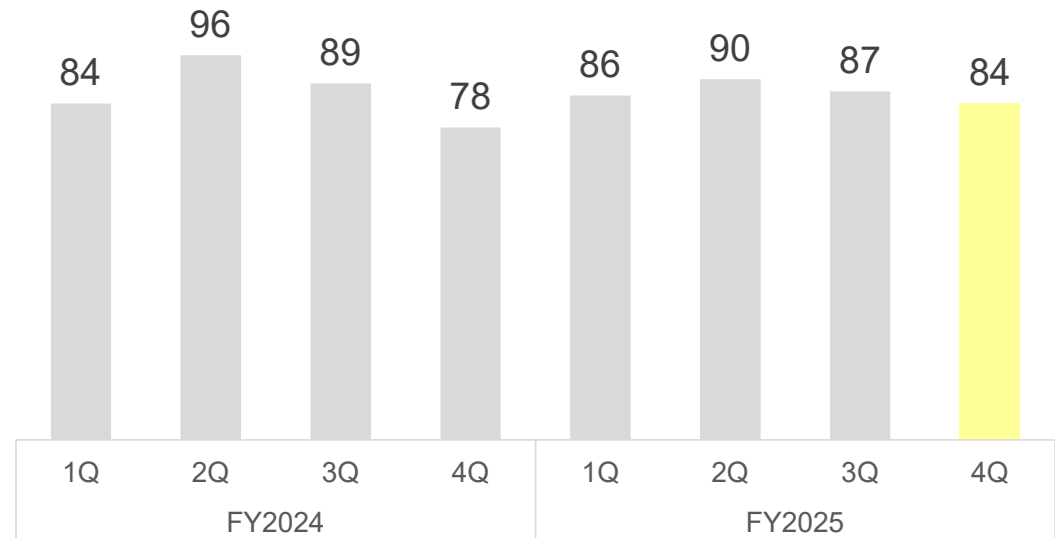
	FY2024				FY2025				YoY
	1H	3Q	4Q	FY24	1H	3Q	4Q	FY25	FY2025/ FY2024
Sales	180	89	78	347	176	87	84	347	±0%

- **FY2025 Composition ratio***



* Connector sales only

- **Changes in quarterly sales**



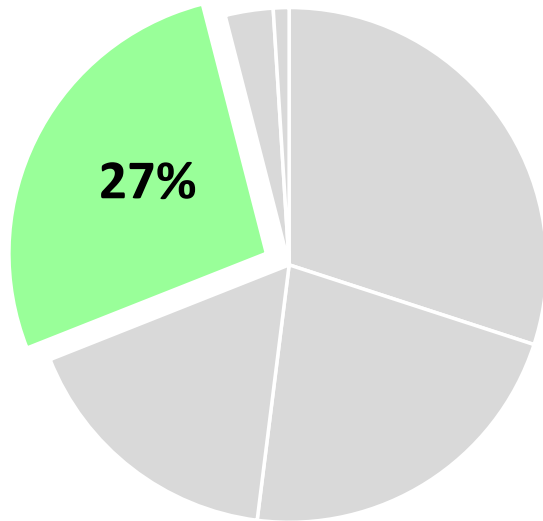
■ Despite seasonality, consumer products supported performance, and results came in flat YoY versus the forecast of -2%.

Sales by Application - Automotive/Mobility-related

(Yen in hundred millions)

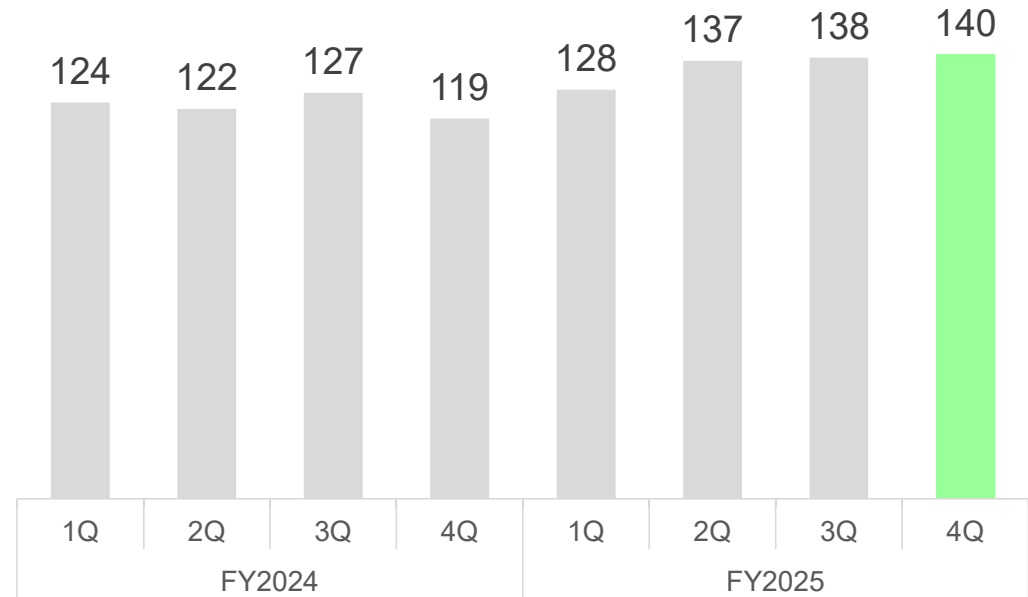
	FY2024				FY2025				YoY
	1H	3Q	4Q	FY24	1H	3Q	4Q	FY25	FY2025/ FY2024
Sales	246	127	119	492	265	138	140	543	+10%

- **FY2025 Composition ratio***



* Connector sales only

- **Changes in quarterly sales**



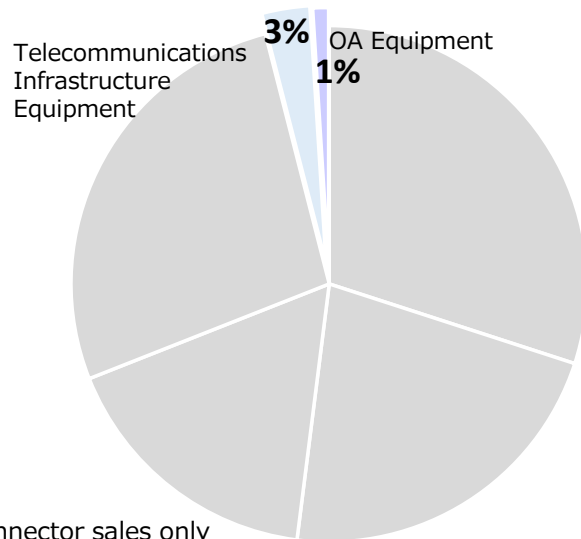
■ Performance remained solid, supported by a diverse customer base and product lineup.

Sales by Application - Telecommunications Infrastructure Equipment / OA Equipment

(Yen in hundred millions)

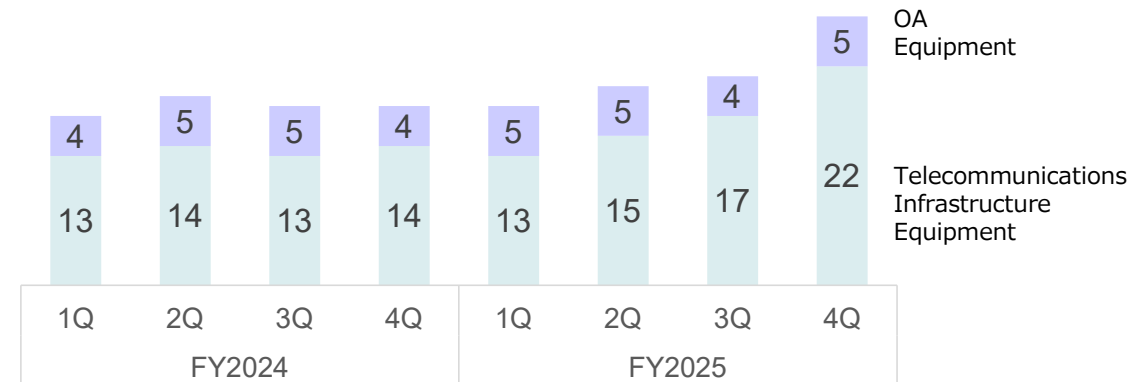
	FY2024				FY2025				YoY
	1H	3Q	4Q	FY24	1H	3Q	4Q	FY25	FY2025/ FY2024
Telecommunications Infrastructure Equipment	27	13	14	54	28	17	22	67	+24%
OA Equipment	9	5	4	18	10	4	5	19	+6%

● FY2025 Composition ratio*



* Connector sales only

● Changes in quarterly sales



■ Growth for Telecommunication infrastructure equipment due to an increase in AI server-related.

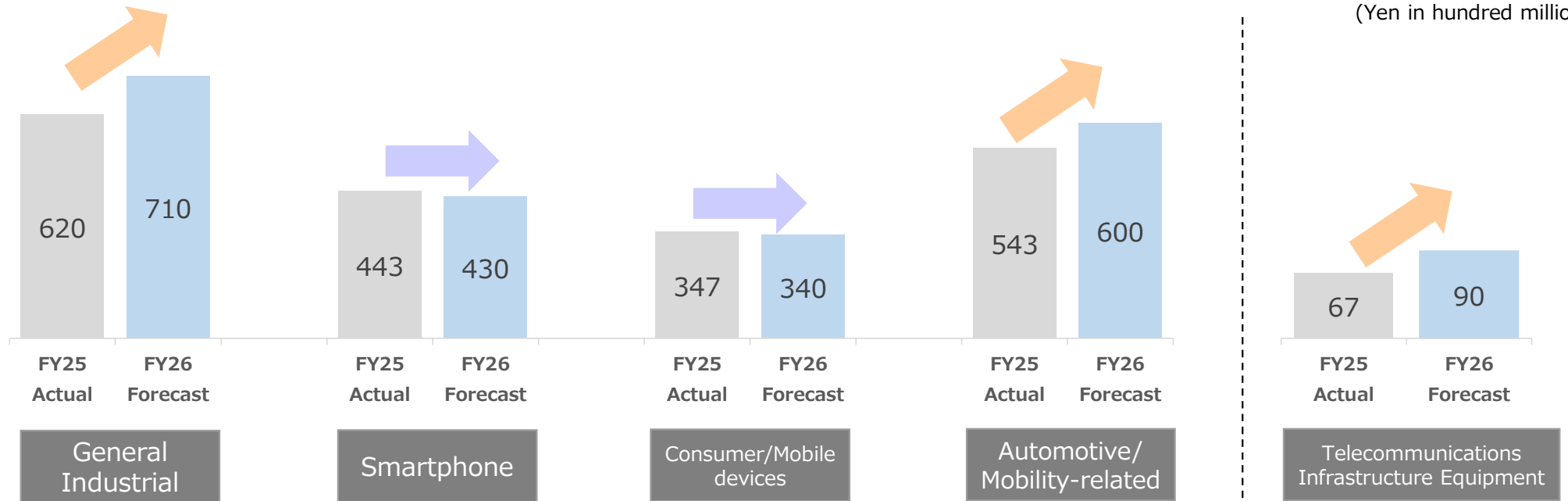
Business Forecast for the Year Ending March 31, 2027 (Consolidated)

(Yen in hundred millions)

	FY2025 Actual (FY ended March 31, 2026)		FY2026 Forecast (FY ending March 31, 2027)		First Half Over the Previous Actual Amount		For the Year Over the Previous Actual Amount	
	First Half	For the Year	First Half	For the Year	Amount Change	%	Amount Change	%
Sales	1,020.2	2,112.6	1,150	2,300	+129.8	+12.7%	+187.4	+8.9%
COGS Ratio	57.9%	57.9%	60.0%	60.0%				
Operating Profit	204.6	429.9	230.0	460.0	+25.4	+12.4%	+30.1	+7.0%
(%)	20.1%	20.4%	20.0%	20.0%				
Profit before tax	221.0	466.3	240.0	480.0	+19.0	+8.6%	+13.7	+2.9%
(%)	21.7%	22.1%	20.9%	20.9%				
Net Profit	155.2	331.4	170.0	340.0	+14.8	+9.5%	+8.6	+2.6%
(%)	15.2%	15.7%	14.8%	14.8%				
Earnings per share	—	991.91 yen	—	1039.08 yen				
Dividend per share	245 yen	505 yen	260 yen	520 yen				
ROE		8.9%		9.0%				
Consolidated Dividend Payout Ratio	—	50.9%	—	50.0%				

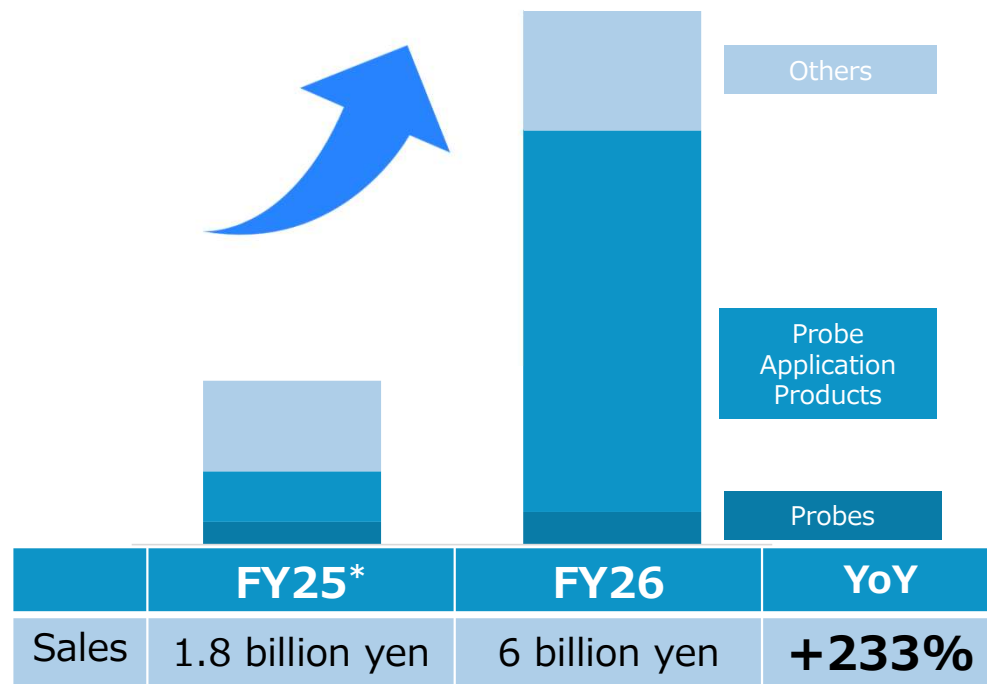
[Exchange rate]	2025 Actual	2026 Forecast
1US\$	150.77 yen	150.00 yen
1 €	174.79 yen	183.00 yen
100 won	10.59 yen	10.50 yen

Connector Business: Annual Sales Forecast by Segment (round of number)



FY2026 Forecast for the previous year	YoY
● General Industrial	+15%
● Smartphone	-3%
● Consumer/Mobile devices	-2%
● Automotive/Mobility-related	+10%
● Telecommunications	+34%

NEW Business: Probe Application Products and Probes, Annual Sales Forecast (round of number)



*Sales for August-March after consolidation of Hirose SER

【Production Items】

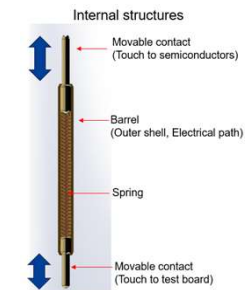
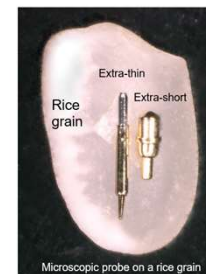
Probe application products (including sockets and connectors) , Probes, other machined products

【Business Environment】

Our customer base is primarily semiconductor-related, and strong semiconductor demand continues to drive robust demand for our components for test solutions.

【Hirose SER's Solutions and Strengths】

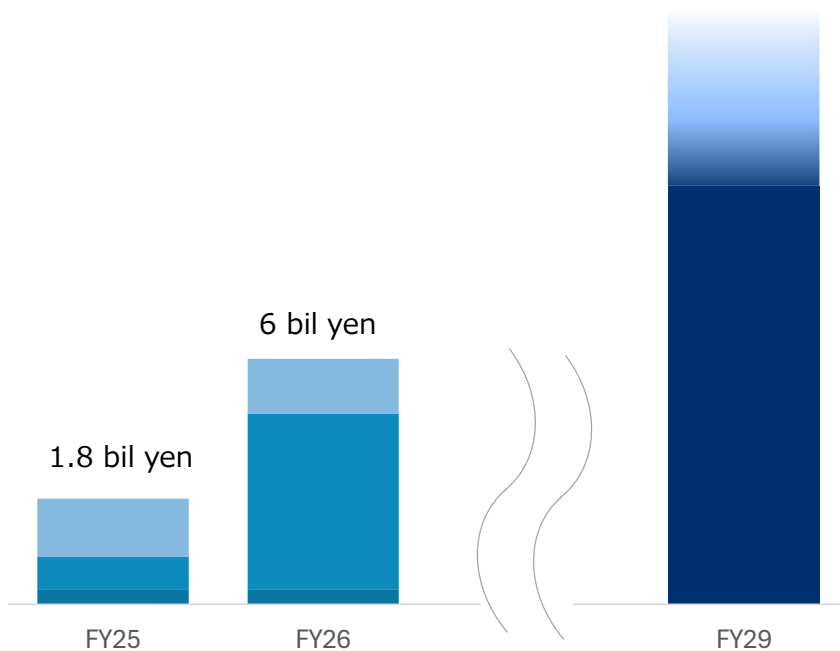
Hirose SER has the capability to mass-produce world-class ultra-miniature probes with high precision. These probes enhance signal density and high-speed transmission characteristics, helping address customers' technical challenges.



Aiming for further business expansion by making high value-added proposals to the strong semiconductor market.

Expanding added value through Hirose SER's cutting-edge technology

Aim for sustained high growth as a new pillar



【Opportunities and Strengths】

Opportunity: Increasing sophistication of semiconductors leads to higher signal speeds and densities.

Strengths: Supply of ultra-small probes with high accuracy and excellent transmission characteristics.



Providing connectivity solutions to support innovation in semiconductor testing

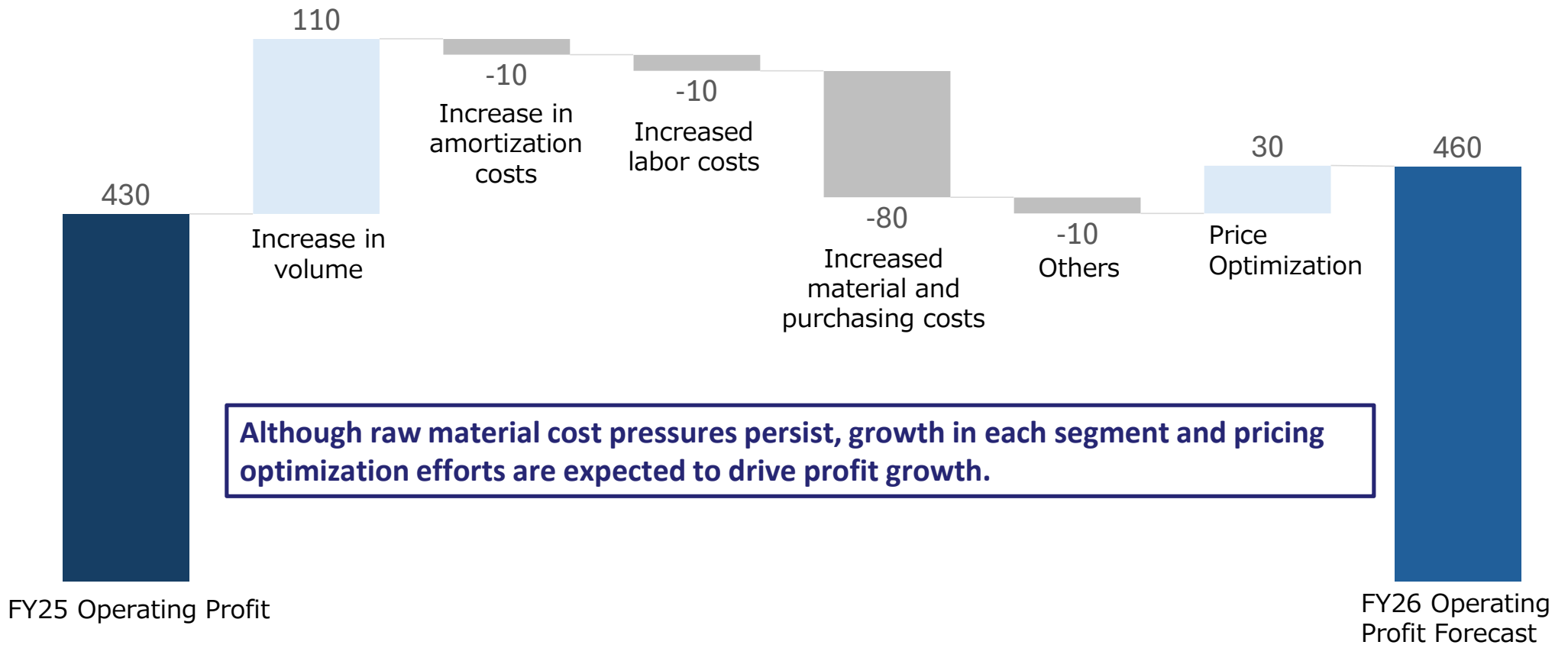
【Hirose Group Synergies】

- ✓ Development of application products that take advantage of the characteristics of small, high-speed transmission probes.
- ✓ Leveraging the mass production and high-quality know-how cultivated in the connector business to strengthen Hirose SER's supply capacity.
- ✓ Proposing new solutions to a wide range of markets and customers.

Aiming for further growth and accelerating the creation of group synergies

FY2026 Year-on-year Operating Profit Assumptions of Variable Factors

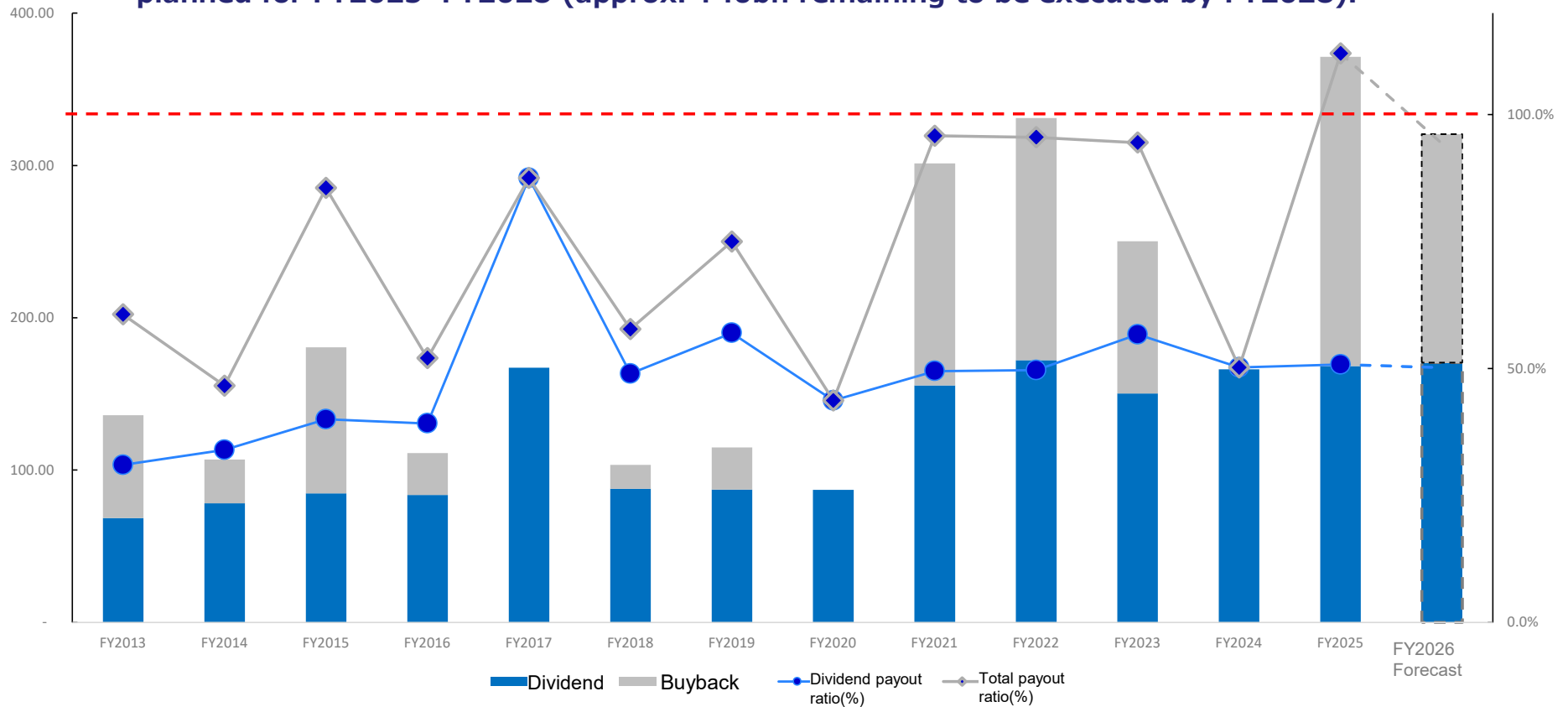
(Yen in hundred millions)



Trend in Shareholder Returns

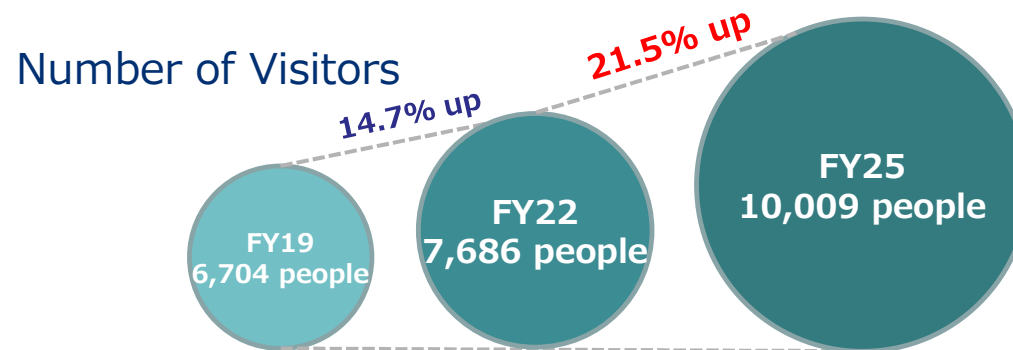
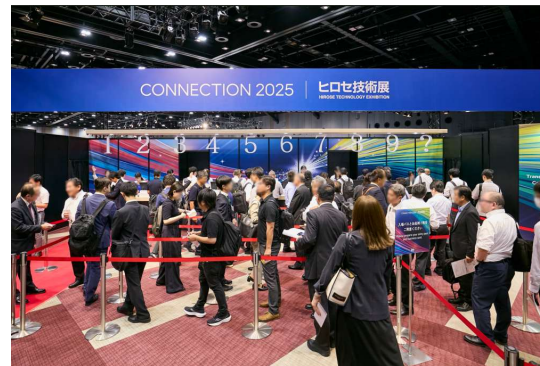
From FY2024, dividends are determined based on a 5% DOE. (Payout ratio: FY2025 50.9%, FY2026 forecast 50%) In FY2025, approx. ¥20bn in share buybacks were executed, resulting in a total shareholder return ratio of 112%. Up to ¥60bn in share repurchases planned for FY2025–FY2028 (approx. ¥40bn remaining to be executed by FY2028).

(Yen in hundred millions)



Hirose Technology Exhibition CONNECTION2025 Results

A technology exhibition is held once every three years. The number of visitors increased by 21.5% from the previous event.



Attendance exceeded 10,000 visitors, far surpassing that of the previous event. Through hypothesis validation conducted by our engineers, we aim to generate future product concepts that incorporate feedback from customers' design engineers.

Changes in Board Members (On and After June 25, 2026)

Directors (excluding directors who are audit and supervisory committee members)		
President		Shin Kamagata (Reappointed)
Director	Group President, Engineering Group	Shu Obara (Reappointed)
Director	Group President, Sales & Marketing Group	Hiroshi Satoh (Reappointed)
Director	Group President, Production Group	Yoshihiro Gunji (Reappointed)
Director	Group President, Administration Group	Kosei Matsunaga (Reappointed)
Director	President, Hirose Korea Co., Ltd.	Sang-Yeob LEE (Reappointed)
Outside Director		Tetsuji Motonaga (Reappointed)
Outside Director		Masanori Nishimatsu (Reappointed)
Outside Director		Seiji Sakata (Reappointed)
Outside Director		Yoko Kagami (Reappointed)
Directors who are audit and supervisory committee members		
Director (Full-time audit and supervisory committee member)		Satoshi Mori
Outside Director (Audit and supervisory committee member)		Kentaro Miura
Outside Director (Audit and supervisory committee member)		Kenji Takashima
Outside Director (Audit and supervisory committee member)		Harumi Ishida

* Chairman of the board of directors Kazunori Ishii retires

[Ratio of Outside Directors 50%]

Appendix.

Sales by industrial segments round number (Quarterly Basis)

(Yen in hundred millions)

	FY2024				FY2025				FY2025 Composition ratio
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	
General Industrial	111	115	122	121	141	144	162	173	30%
Smartphone	99	133	130	102	104	122	115	102	22%
Consumer/Mobile devices	84	96	89	78	86	90	87	84	17%
Automotive/ Mobility-related	124	122	127	119	128	137	138	140	27%
Telecom Infrastructure equipment	13	14	13	14	13	15	17	22	3%
OA equipment	4	5	5	4	5	5	4	5	1%
Total of Connector Sales	434	485	486	438	478	513	523	526	100%
Others	14	12	13	12	12	17	22	21	
Total	449	497	499	450	490	530	545	547	

