

# Business Results for Second Quarter FY2010

#### Creative Links to World Electronic

Nov 10<sup>th</sup> 2010
Hirose Electric
Co.,Ltd



#### Cautionary Statement

In this material, there are descriptions based on current estimation by Hirose Electric. Hirose cautions you that a number of important risks, uncertainties and others could cause actual results to differ materially from those discussed in the \*forward-looking statements. Thank you for your understanding.

\*Forward-looking statements include, but are not limited to, those statements using words such as "believe," "expect," "plans," "strategy," "prospects," "forecast," "estimate," "project," "anticipate," "aim," "may" or "might" and words of similar meaning in connection with a discussion of future operations, financial performance, events or conditions. These statements are based on management s assumptions and beliefs in light of the information currently available to it.

#### **Business Situation of 2Q FY2010**



#### 1Q FY2010 )

Although partial adjustment for overseas mobile, orders and sales for automotive and industrial area increased steadily.

1Q FY2010 settled on 32.1 % YoY in order level (5.1% over 4Q FY2009), 30.0% YoY in sales level (5.5% over 4Q FY2009)

#### 2Q FY2010

Steady increase in sales, especially in overseas mobile phone and automotive market. However, in order, there were adjustment after August mainly in industrial area, bringing 2Q slightly in a lower level than 1Q.

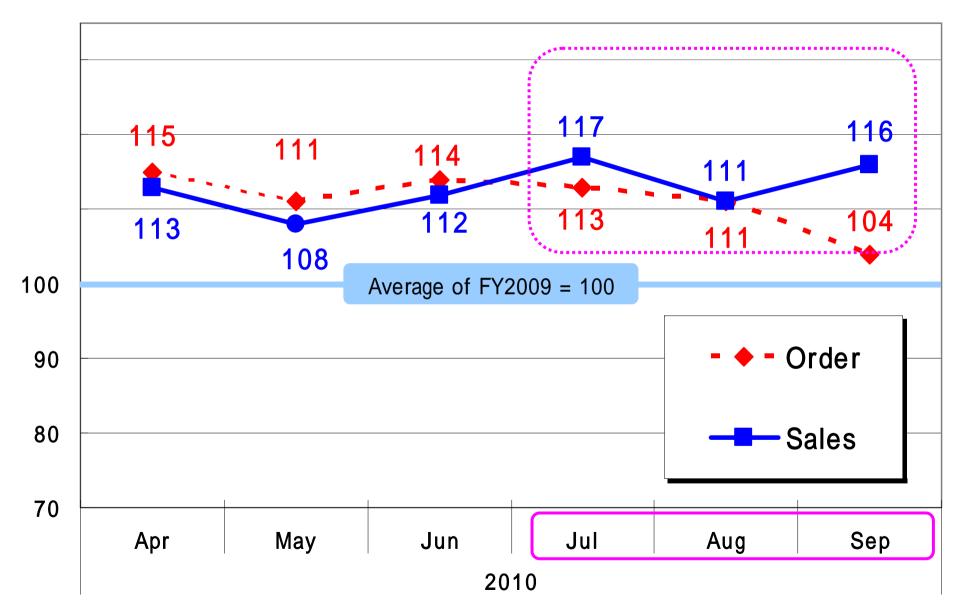
2Q FY2010 settled on -2.6% YoY in order level (-9.6% over 1Q FY2010), +9.2% YoY in sales level (+3.2% over 1Q FY2010)

#### (1Q & 2Q FY2010)

1Q & 2Q (total) FY2010 settled on 474.5 hundred million yen in order level (+13.0% YoY), 475.4 hundred million yen in sales level(+18.5% YoY), 134.1 hundred million yen in recurring profit (+33.0% YoY).

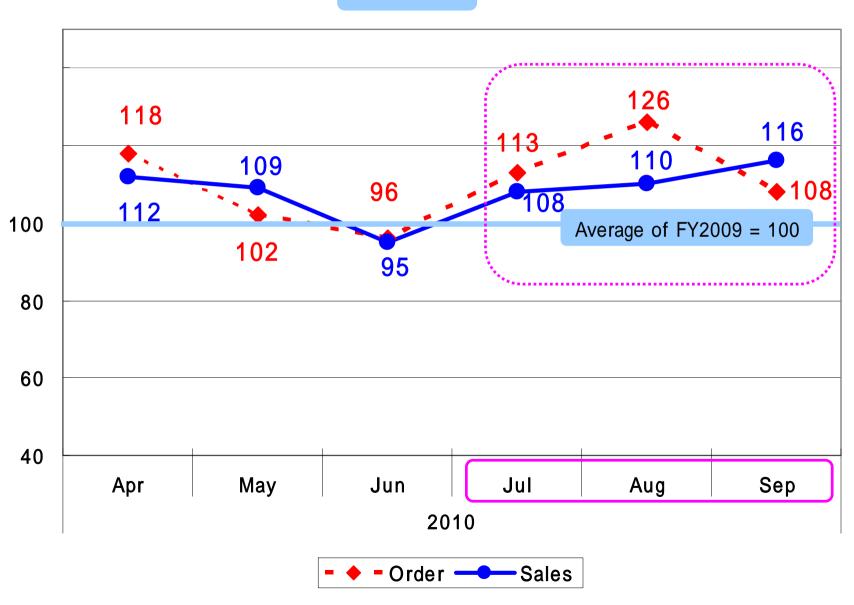
Over the announced data, sales settled on +2.2%, recurring profit settled on +1.6%.





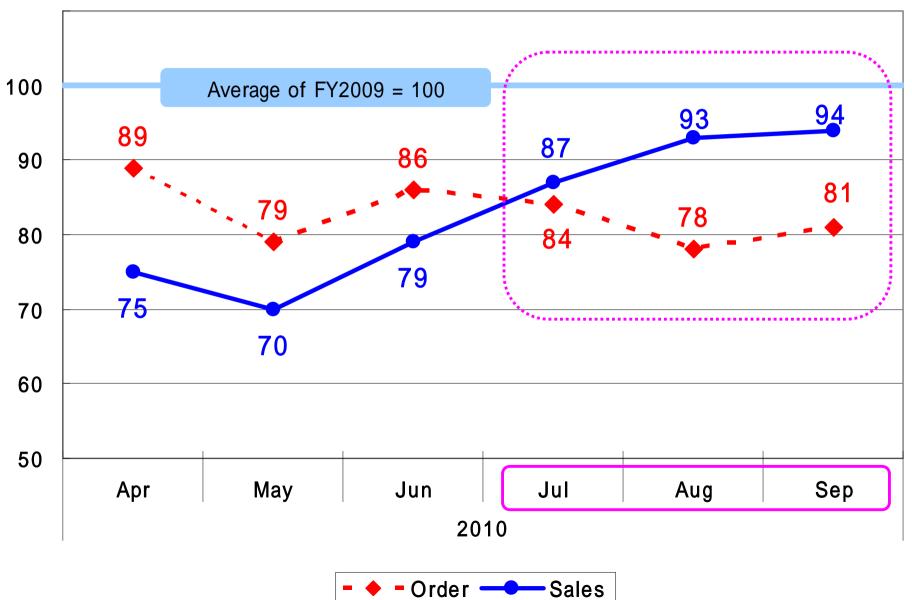






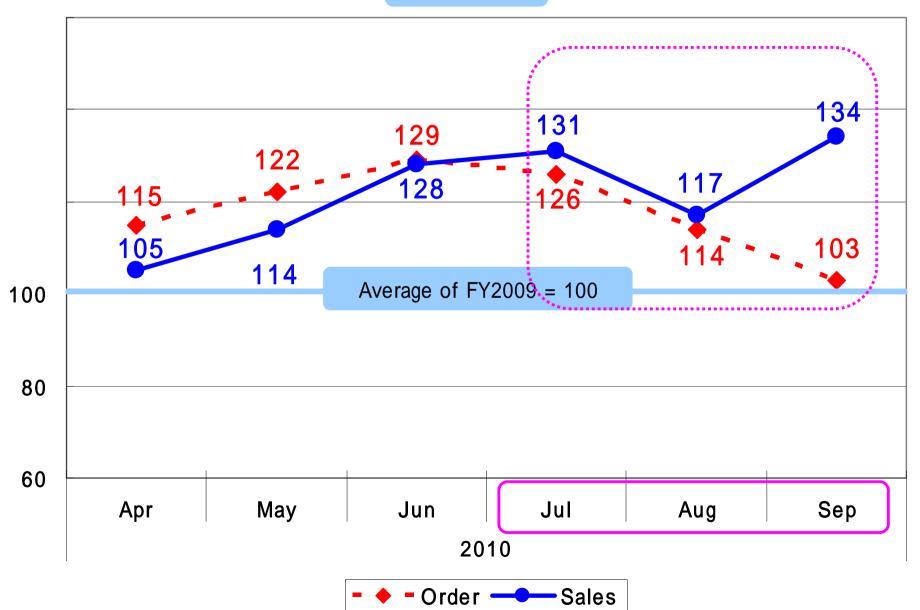


#### **Digital Consumer Electronic**



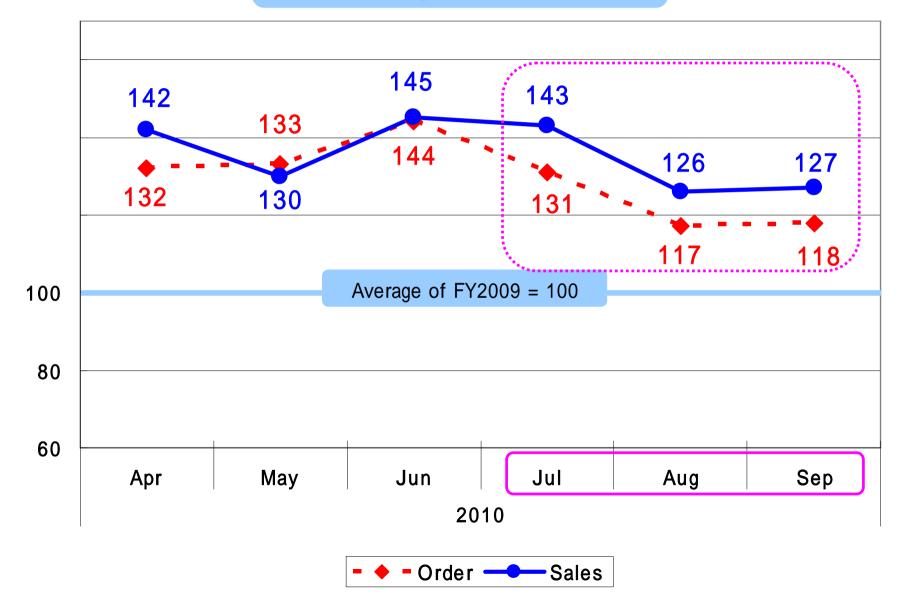








# **Associated Electric Equipment, FA Controlling Device, and Others**



#### Business Results for Second Quarter, FY2010



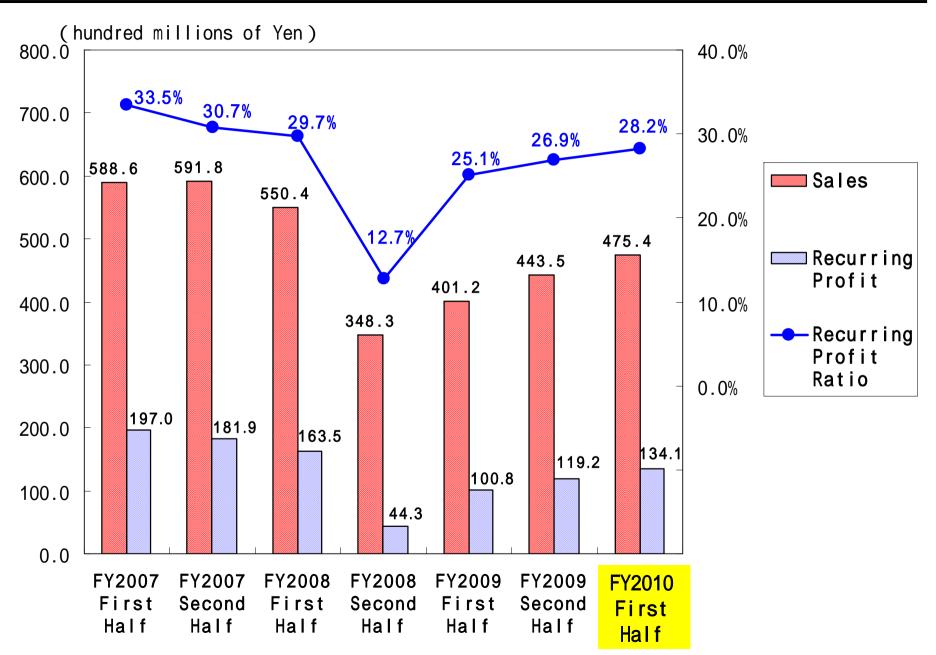
_										
	Green Italics: Previously (May/2010) announced data (hundred millions of Ye									
		(A)FY2009 1Q & 2Q	(B)FY2010 1Q & 2Q	(B)-(A)	(B)/(A)	Major Chang period (unit: hundr				
			465.0	10.4	2.2%	[Sales]				
	Sales	401.2	475.4	74.2	18.5%	Hirose +68.8				
	(COGS Ratio)	(57.2%)	(54.0%)	(-3.2%)		[COGS Rat				
	(SGA Ratio)	(20.2%)	(18.4%)	(-1.9%)		Purchase Cos				
	Operating		125.0	6.1	4.8%	Depreciation Labor Cost				
	Profit	90.4	131.1	40.6	44.9%	[SGA Ratio				
	(%)	22.5%	27.6%	(+5.1%)		Although 6.3 inc				
	Recurring		132.0	2.1	1.6%	[Non-Ope				
	Profit	100.8	134.1	33.3	33.0%	Equity Metho				
	(%)	<i>25.1%</i>	28.2%	(+3.1%)		Interest Rece				
			80.0	3.3	4.1%	Foreign Excl				
	Net Profit	61.5	83.3	21.8	35.5%					
	(%)	15.2%	17.5%	(+2.2%)		Yo				
	Total Assets	2,524.4	2,565.1	40.7	1.6%	sa pr				
	Shareholders' Equity Ratio	91.8%	90.4%			profi				
	Income Per Share	167.8Yen	234.0Yen							

nges over prior same red millions of Yen) 74.2 increase Foreign Subsidiaries HST +1.5 +3.9 tio] 3.2 point decrease ost Ratio 42.2% 42.2 % n Ratio 7.5% 5.0 % 4.3% 3.8% io] 1.9 point decrease crease, sales increased as well erating Expenses hod Profit 3.9 3.3 ceived & Dividend 6.2 4.3 change Loss 1.5 5.4

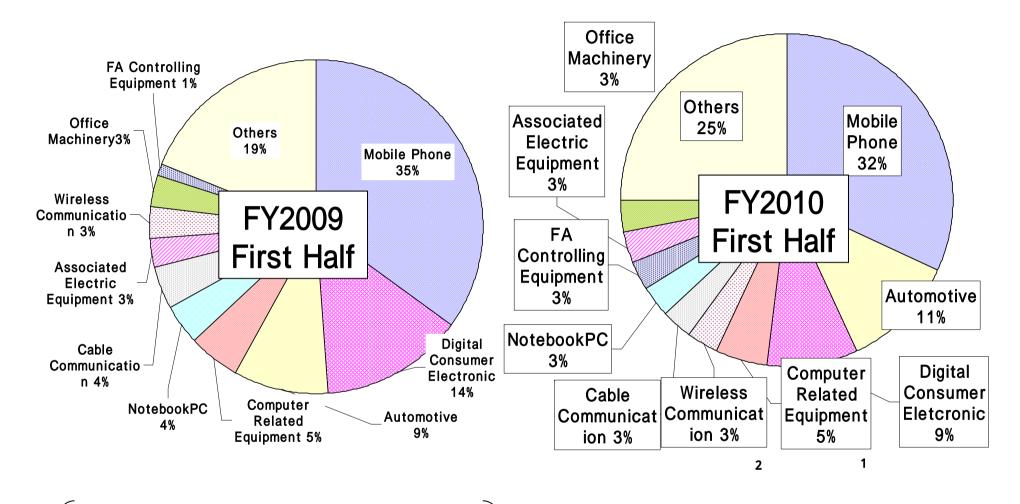
YoY increase in all sales, operating profit, recurring profit, and net profit.

#### Sales and Profits by Half-yearly







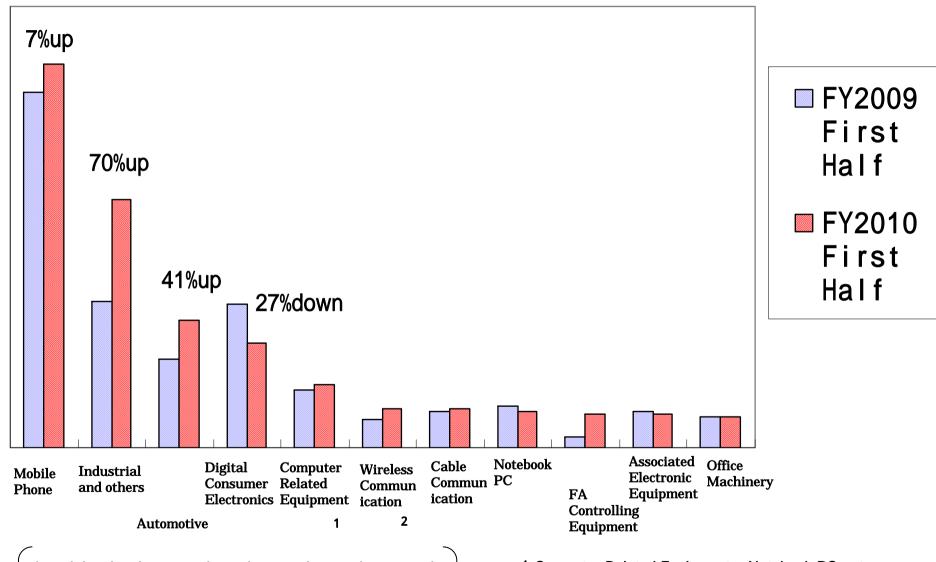


As this is in round number, please be noted that some ratio difference may occur. Thank you for your understanding.

- 1 Computer Related Equipment Notebook PC not included.
  - 2 Wireless Communication Mobile Phone not included.

#### Sales Changes by Markets (in round numbers)

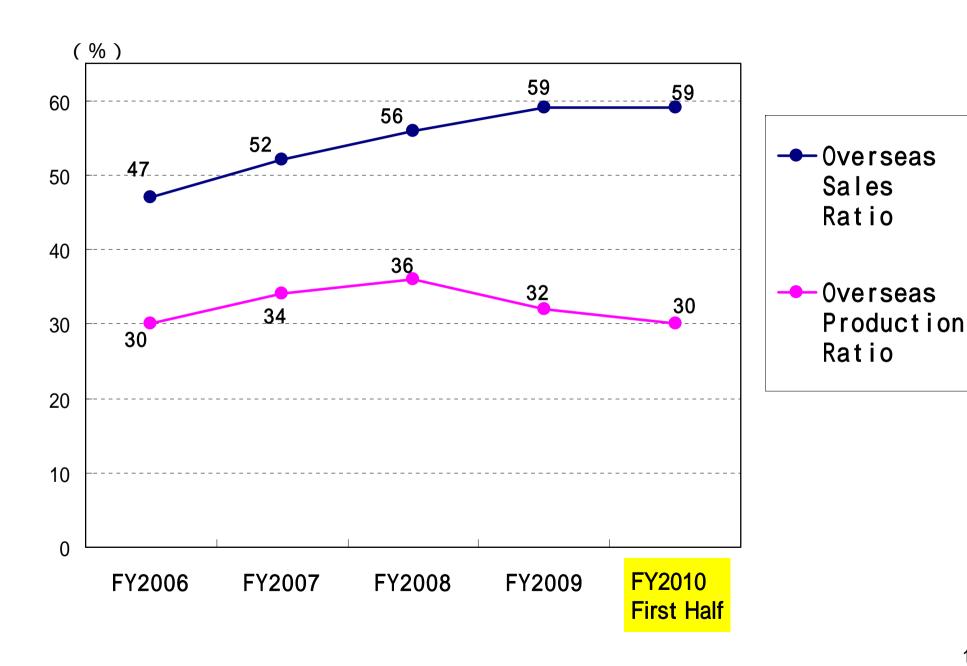




As this is in round number, please be noted that some ratio difference may occur. Thank you for your understanding.

- 1 Computer Related Equipment Notebook PC not included.
  - 2 Wireless Communication Mobile Phone not included.





## Changes in Consolidated Balance Sheet



(hundred millions of Yen)

	Account	(A) Mar 31, 2010	(B) Sep 30, 2010	(B) - (A)	Remarks		
	Cash and Cash in Bank	1,095.7		7.3	Increase in domestic subsidiaries		
	Trade Receivables	240.1	257.4	17.3	Increase in sales (FY2009/4Q 221.7 FY2010/1Q 241.4 +19.7)		
	Inventories	63.0	69.0	6.0	Increase in sales and production		
	Investment Securities	652.6	653.8	1.2			
	Others	477.6	481.9	4.3			
Тс	otal Assets	2,529.0	2,565.1	36.1			

## Changes in Consolidated Balance Sheet

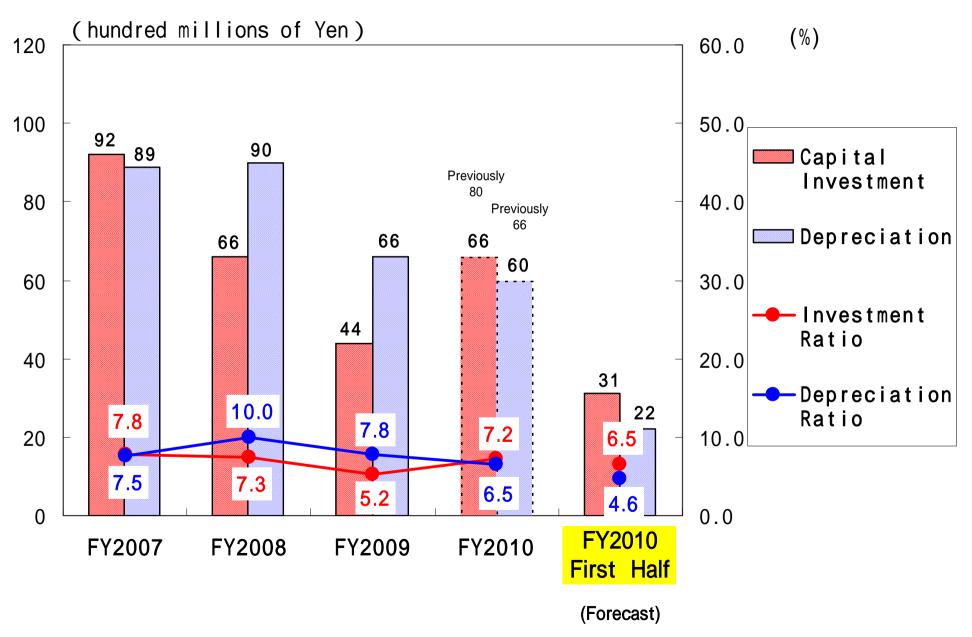


(hundred millions of Yen)

	(hundred millions of					
	Account	(A) May 31, 2010	(B) Sep 30, 2010	(B) - (A)	Remarks	
	Notes Payable and Accounts Payables	120.1	133.1	13.0	Purchase increase due to production increase	
	Income Tax Payables	48.9	52.1	3.2		
	Others	55.9	60.4	4.5	Increase in Account Payables	
Tot	al Liabilities	224.9	245.6	20.7		
	Retained Earnings	2,552.6	2,613.3	60.7	Net income 83.3 - Dividend 21.4	
	Treasury Stocks	-465.4	-485.4	-20.0	Share buyback	
	Valuation Variance	23.5	20.0	-3.5	Share price fallen	
	Translation Adjustment	-45.1	-66.8	-21.7	Due to strong yen	
	Others	238.5	238.4	-0.1		
Total Shareholders' Equity		2,304.1	2,319.5	15.4		
Total Liabilities and Shareholders' Equity		2,529.0	2,565.1	36.1		

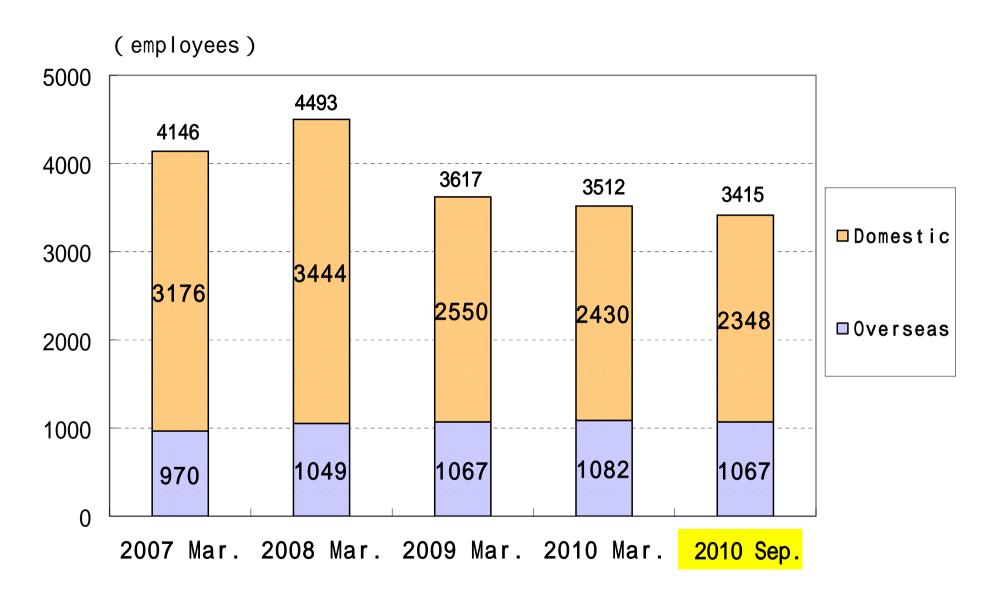
#### Capital Investment and Depreciation Change (Domestic Consolidated Basis)





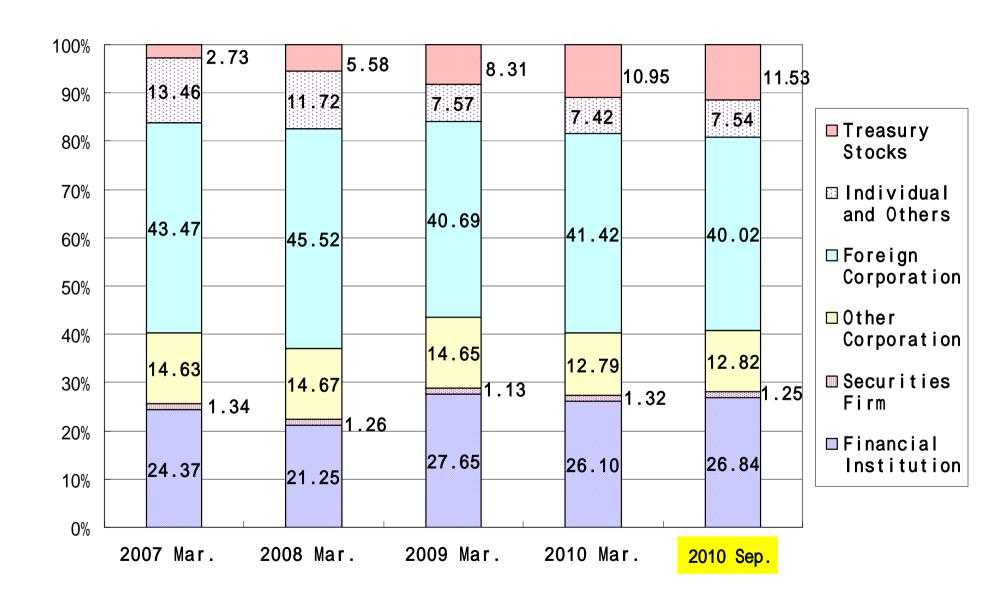
#### Number of Employees (based on financial report)





#### Distribution of Shareholders





# Business Forecast for the Year Ended March 31, 2011



Green Italics Number: Previously	note) First	irst Half indicates 1Q & 2Q, Second Half indicates 3Q & 4Q.							<u>(</u> †	(hundred mililons of Yen)			
(May/2010) announced data	FY2009 (Actual)			FY2010 (Forecast)			First Half  Over the previous Actual Amount		Second Half  Over the previous Actual Amount		For the Year  Over the previous Actual Amount		
	First Half	Second Half	For the Year	First Half	Second Half	For the Year	Amount Change	% Change	Amount Change	% Change	Amount Change	% Change	
				465.0	475.0	940.0	J		ÿ		-20.0	-2.1%	
Sales	401.2	443.5	844.7	475.4	444.6	920.0	74.2	18.5%	1.1	0.2%	75.3	8.9%	
(COGS Ratio)	(57.2%)	(56.2%)	(56.7%)	(54.0%)	(58.3%)	(56.1%)							
Operating				125.0	125.0	250.0					-20.0	-8.0%	
Profit	90.4	113.7	204.1	131.1	98.9	230.0	40.7	45.0%	-14.8	-13.0%	25.9	12.7%	
(%)	22.5%	25.6%	24.2%	27.6%	22.2%	25.0%							
Ordinary				132.0	133.0	265.0					-30.0	-11.39	
Profit	100.8	119.2	220.0	134.1	100.9	235.0	33.3	33.0%	-18.3	-15.4%	15.0	6.8%	
(%)	25.1%	26.9%	26.0%	28.2%	22.7%	25.5%							
				80.0	80.0	160.0					- 15.0	- 9.4%	
Net Profit	61.5	71.2	132.7	83.3	61.7	145.0	21.8	35.4%	-9.5	-13.3%	12.3	9.3%	
(%)	15.3%	16.1%	15.7%	17.5%	13.9%	15.8%							
Income Per Share	-	-	363.15Yen	-	-	409.55Yen	FY2010 Reason for Downward Revison Influence of strong yen/weak dollar, and less orders than initial estimation due to						
Dividend Per Share	60Yen	60Yen	120Yen	75Yen	75Yen	150Yen	adju *FY20	istment 10 Exch	ent in industrial orders. xchange rate Half: 88.95 Yen/US\$				
Dividend Payout Ratio	-	-	33.0%	-	-	36.6%	s	econd F	lalf estii	mation:	: 80.00 Yen/US\$ /en/US\$		